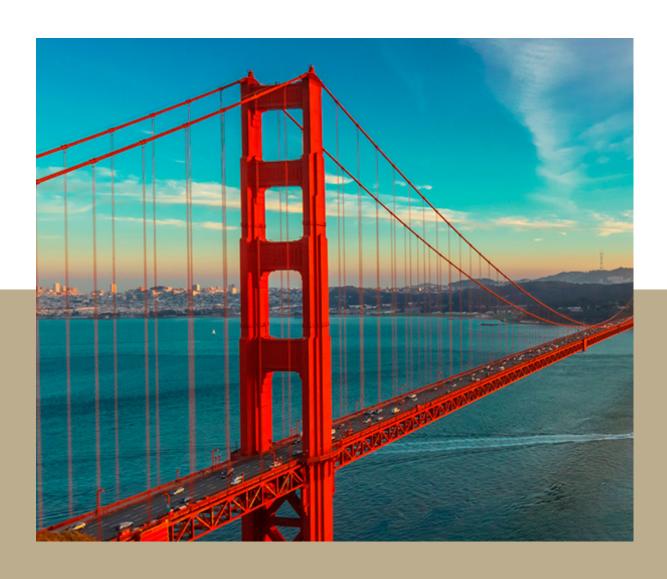


# San Francisco and Marin Intergroup 2022 Annual Report



Dear San Francisco and Marin Fellowship,

When people ask about San Francisco and Marin Intergroup, I describe our important services that support local 12th Step work—such as running Central Office, selling A.A. literature and publishing a local meeting schedule and website. But we also do more. In existence for 75 years, Intergroup connects the local Fellowship to service opportunities, informs the public and professional community about A.A. and supports new members through the San Francisco-Marin hotlines and HelpChat. So when you and your group contribute to your local Intergroup, you're supporting our common purpose of carrying the A.A. message to the alcoholic who still suffers!

To all of you who contributed in 2022—thank you! In this report, you'll see highlights of our work. Please share it with your groups and sponsees. As Chair of the Board, I'm especially proud of these efforts:

- New Executive Director. Christina G. is a longtime member of our Fellowship who comes to San Francisco and Marin Intergroup with deep professional experience in the nonprofit sector. She's already making an impressive impact at Central Office with innovative ways to broaden the ways we serve the Fellowship, like our newly launched Marin pop-up bookstore.
- Newly designed website. aasfmarin.org is easier to use and puts the newcomer front and center, making it simple to get help, connect with the Fellowship and find a meeting. It also has ways to access Intergroup publications like *The Buzz* and *The Point*, get information for the professional community and find all the upcoming events and service committee opportunities.

"So when you and your group contribute to your local Intergroup, you're supporting our common purpose of carrying the A.A. message to the alcoholic who still suffers!"

- Name change. In response to feedback to an Intergroup communications survey, the Communications Committee worked with Intergroup representatives to change our name to San Francisco and Marin Intergroup. The change is designed to better reflect our primary purpose, clearly state who we represent and better serve our Fellowship.
- Greater transparency. The Intergroup inventory process and various Board committee initiatives have been squarely focused on building trust and transparency across the Fellowship. They include a roster of projects such as this annual report, simplified financial reports and regular breakout discussion groups.

Please take a moment to review this report and let me know what you think. It describes how Intergroup is meeting our responsibilities and developing new ways to help all of us stay sober and carry the message to newcomers. This is an interesting time in Alcoholics Anonymous. Many groups have returned to meeting in person, some continue to meet online, while still others are adopting a hybrid format. Partly as a result of these changes, Intergroup has experienced a decline in individual and group contributions. We recently sent a letter to trusted servants asking them to share this financial news with the groups, to ensure we are all doing our part to practice the 7th Tradition. We are grateful to all who responded with generous contributions and who became "Faithful Fivers", an easy way to automate monthly contributions.

We're excited to see what 2023 brings! Intergroup is committed to carrying the message of hope and recovery and we couldn't accomplish this good work without your help. We all want the hand of A.A. always to be there. Thank you for your support!

In gratitude,

Chair - Board of Directors chair@aasfmarin.org



In existence for 75 years, San Francisco and Marin Intergroup carries the message of Alcoholics Anonymous, serving more than 900 groups and service organizations across the two counties.



## 2022-2023 Board of Directors:

Andrew S., Secretary (Marin)
Charlie B., Chair (San Francisco)
Chip G. (San Francisco)
Elena R. (San Francisco)
Gloria E. (Marin)
Isae W. (Marin)
Jim M., Treasurer (San Francisco)
Judy W. (Marin)
Nikki T., Vice-Chair (San Francisco)

## **Special Workers:**

Paul A. (Marin)

Christina G., Executive Director (Marin)
Marcus W., Special Worker (San Francisco)

## **Central Office Hours:**

Tuesday to Friday 10am - 6pm Saturday 12pm - 4pm

#### Address:

1821 Sacramento Street San Francisco, CA 94109

## **Contact Us:**

(415) 674-1820 aasfmarin.org aa@aasfmarin.org



# 2022 Highlights

Intergroup serves the San Francisco and Marin Fellowship, which is why it's so important for meetings to have an Intergroup Representative!

These are a few highlights from our work last year:

- We conducted a Group Inventory to ensure we continue to be responsive and serve the Fellowship more effectively.
- We changed our name to better reflect who and where we serve.
- We averaged 43 Intergroup Representatives at our monthly Intergroup meeting.
- We formed an Outreach Committee to connect A.A. groups to our 12th Step services.
- We collaborated with local Spanish central offices: Oficina Central and Oficina Norte.





# **Central Office**



Located on Sacramento Street in San Francisco, Central Office is often the front lines for alcoholics—whether they're looking for a meeting, dialing the hotline or picking up A.A. books and medallions.

- In 2022 Central Office ramped back up to serve more than 950 customers and now has six volunteers greeting customers, answering teleservice phone lines and helping with special projects.
- We hosted our first major event after the pandemic on Founders' Day, with participation from 11 service entities.
- We transferred back the San Francisco and Marin Teleservice phone lines after 2-½ years. Thanks to the Teleservice volunteers for stepping up during the pandemic to answer the phones 24x7!





## **AA Literature**

Distributing A.A. literature to alcoholics is one of Intergroup's primary functions.

## Top 5 items sold in bookstore

- 1. Sobriety medallions—9,852
- 2. Meeting schedules—8,230
- 3. Wallet cards—5,467
- 4. A.A. pamphlets—4,402
- 5. Alcoholics Anonymous book—1,792

# In 2022 Central Office had 1,349 literature orders

Picked up at Marin pop-up 50



Picked up at Central Office 1,007

San Francisco and
Marin Intergroup
launched the Marin
pop-up bookstore,
addressing a
frequent request to
make literature
more available in
Marin and eliminate
shipping costs.

Literature can now be picked-up at the monthly Marin District 10 General Service meeting in San Rafael. In 2022, we hosted six Marin pop-ups.



# Meetings



San Francisco and Marin Intergroup began printing A.A. meeting schedules again, after a break during the pandemic. Intergroup regularly updates *Find a Meeting* on aasfmarin.org for the most current meeting information.

## Total Number of A.A. Meetings in San Francisco and Marin

# SF Bay Area 68 Marin 288 San Francisco 579

Note: the SF Bay Area category started during shelter in place and consists of online meetings originating in San Francisco or Marin counties, but not tied to a specific location.

## Types of A.A. Meetings in San Francisco and Marin

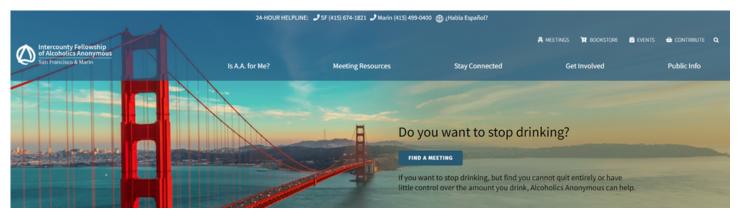


#### In addition...

Intergroup also assists A.A. meetings in other ways, including offering 25 insurance certificates to groups to meet the requirements of their meeting facility in 2022.



# aasfmarin.org



In 2022 San Francisco and Marin Intergroup launched its new website. aasfmarin.org helps individuals locally and across the world find an A.A. meeting and offers a range of resources, including service opportunities, calendar of events, information for the public/ professional community and ways to stay connected with *The Buzz* and *The Point*.

- In 2022, the website had 238,424 visitors.
  - Top 5 places visitors were from:
    - United States—209,959
    - Indonesia—6,084
    - Netherlands—4,683
    - United Kingdom—3,237
    - Canada—2,837
- Most popular website features:
  - Find a Meeting (aasfmarin.org/find-a-meeting)
  - Home Page (aasfmarin.org)
  - Member Services (aasfmarin.org/member-services)
- Find a Meeting clocked in the most page views: 537,808



# HelpChat



Intergroup's innovative HelpChat is one of many ways our service committees support our community with important 12th Step work. HelpChat engages many newcomers in a manner they're most familiar with —chat. Found on our website with the distinctive blue bubble, HelpChat allows people to learn more about A.A. meetings by "chatting" with HelpChat volunteers. The volunteer shares information about A.A. and offers a 12th Step call. Some visitors return to share that they attended an A.A. meeting. This is the A.A. Responsibility Statement at work!

- Total chats:
  - Monthly Average: 22
  - Busiest Month: February (43 chats)
  - Quietest Month: November (14 chats)
- San Francisco and Marin Intergroup also shared our experience to help other areas launch HelpChat.
   The following Intergroups reached out to us for guidance:
  - Chicago A.A. (Area 19)
  - East Valley Intergroup (Arizona)
  - Greater Toronto Area Intergroup
  - New York Intergroup
  - North County San Diego AA Intergroup
  - Northern New Jersey AA (Area 44)
  - NY-PENN Intergroup (Area 50)



## **Service Committees**

San Francisco and Marin Intergroup provides service opportunities at the local level to reach more alcoholics in need. Intergroup has 11 active Service Committees:

- **Communications** provides a wide range of communications support to Intergroup and its publications, like *The Buzz*, *The Point* and this annual report
- Fellowship organizes and hosts A.A. events
- HelpChat uses text chat to connect with indidivudals seeking help
- Outreach raises awareness of Intergroup and 12th Step services
- **S.F. Archives** collects and preserves historical A.A. materials. At San Francisco Unity Day, S.F. Archives led a presentation for people to reflect on their first Big Book
- S.F. Public Relations educates the general public and professionals about A.A. and alcoholism. Public Relations participated in five Sunday Streets community events across San Francisco
- S.F. Teleservice answers the phones 24 hours a days for alcoholics in need
- Sunshine Club brings meetings to A.A. members who cannot attend in person
- Technology identifies tech best practices for A.A. meetings and Intergroup
- The Buzz is a weekly digital newsletter featuring news, timely events and service opportunities
- The Point is a monthly journal featuring personal stories of recovery from the local community





## Newsletters

San Francisco and Marin Intergroup publishes two newsletters:



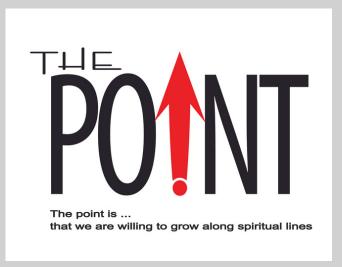
#### Young People's Video Project

General Service is looking for video submissions that carry A.A.'s message to young alcoholics who have yet to come to A.A., especially those in high school or college. If you would like to submit a video, focus on your experience of getting sober young to better reflect the diversity of our Fellowship. Click <a href="here">here</a> for more info about this project. Deadline: November 7, 2022.

The Buzz features service opportunities and A.A. news and events in the area.

 The Buzz is distributed to more than 2,000 members every week. It featured more than 275 events and news items in 2022, plus countless service opportunities.

To subscribe to The Buzz, visit aasfmarin.org/buzz



For the current edition of The Point, visit aasfmarin.org/the-point

The Point is published monthly and features stories of recovery from local members, similar to AAGrapevine.

The Point produced a special printed edition in October focused on service to celebrate Marin and San Francisco Unity Day events.
 Over 300 copies were distributed at Unity Days, to local clubhouses, meetings, and San Francisco and Marin H&I committees to distribute to individuals in institutions.

## 2022 Financials

"The Intergroup associations are the best insurance we can have that our life lines to the hundreds of thousands yet to come will never break or tangle. Let us always be generous. Let us warmly support Intergroup."

-Bill W., 1949

With the help of the Fellowship, San Francisco and Marin Intergroup turned our November year to date loss of -\$22,000 completely around and ended the year with a net revenue of nearly \$13,000. Gratitude Month, end of year contributions, Faithful Fivers, the contribution announcement letter and getting the word out were key factors in the turnaround.

We are so grateful for your support!

**Total Revenue** 

\$ 328,822

**Total Expenses** 

\$ 319,956

**Net Revenue** 

\$ 12,809

Unrestricted Cash (in addition to prudent reserve)

2.7
Months



# **Budget vs Actual**

As of Decemb	er 2022
Actual	Budget

Over (Under) Budget

#### Revenue

Bookstore Sales	\$53,764	\$54,020	\$(256)
Fellowship	17,184	1,100	16,084
Group	193,710	191,500	2,210
Individual	105,461	102,350	3,111
Sub-Total Revenue	370,119	348,970	21,149
Costs of Good Sold	41,297	42,800	(1,503)
Total Revenue	\$328,822	\$306,170	\$22,652

#### **Expenses**

Net Revenue	\$12,809	\$(32,844)	\$45,653
Total Other Expenditures	(81)	0	(81)
Total Other Revenue	3,862	1,000	2,862
Net Operating Revenue	8,866	(33,844)	42,710
Sub-Total Expenses	319,956	340,014	(20,058)
General Administrative	24,481	27,965	(3,484)
Operational	72,417	83,129	(10,712)
Intergroup	6,645	11,960	(5,315)
Employees	\$216,413	\$216,960	\$(547)



# **Balance Sheet**

		_	
	As of 12/31/22	As of 12/31/21	\$ Change
Assets			
Current Assets			
Unrestricted Cash	\$72,149	\$59,315	\$12,834
Prudent Reserve	157,953	170,399	(12,446)
Total Cash	230,102	239,713	389
Accounts Receivable	0	0	0
Bookstore Inventory	20,587	14,813	5,774
Total Current Assets	250,689	244,526	6,163
Deposits	6,698	6,698	0
TOTAL ASSETS	\$257,387	\$251,224	\$6,613
Liabilities and Net Asse	ts		
Liabilities			
Accounts Payable	\$(69)	\$6,085	\$(6,154)
Payroll Liabilities	3,213	3,683	(470)
Sales Tax Payable	278	300	(22)
Advanced Sales	0	0	0
Total Liabilities	3,422	10,069	(6,646)
Net Assets			
Net Assets, Beginning of Year	241,155	227,927	13,228
Net Surplus/(Deficit), End of Year	12,809	13,228	(418)
Total Net Assets	253,964	241,155	12,809
TOTAL LIABILITIES & NET ASSETS	\$257,387	\$251,224	\$6,163



# 2022 Group Contributions

11th Step Power Power Power

6 AM Dry Dock

6 AM Men's Literature Meeting

7 AM Urgent Care Group

A New Start A Vision for You

A Wav Out

AA Sunday Serenity/Be Still

**Anonymous Meetings** 

Any Lengths

Anything is Possible for Beginners

**Artists & Writers** As Bill Sees It

Atheists, Agnostics & Others

Beginner's Twelve Steps and Traditions

Beginners' Step Study Bernal Big Book - In Person Bernal Big Book - Zoom

Bernal New Day Between the Lines **Big Book Basics** Blackie's Pasture Bleachers

Blue Book Special

Bridging the Gap "Acceptance"

Bridging the Gap Group 11th Step Meditation

Byol

C U Next Tuesday

Caledonia Group (Sausalito) Candlelight Meditation Castro Catchers

Castro Discussion (Show Of Shows)

Castro Sober Sister Chips & Salsa

Closed Women's Step Study

Cocoanuts

Combat Alcoholism Compass Group

Corte Madera Saturday Candlelight

Cover to Cover

Cow Hollow Men's Group Creative Alcoholics

Crossroads Daily Fellowship

Daily Reflections Out of the Bay Area

Daily Women's Meeting Dark Holes Women's Meeting

**Dark Secrets** 

Day at a Time - Lighthouse Church

**Design For Living** 

Down & Dirty In Person

Each Day a New Beginning - In Person Each Day a New Beginning - Virtual

Early Joyous & Free

Early Start

Embarcadero Group

Eureka Step

Eureka Valley Topic

Experience, Strength & Hope Fairfax Attitude Adjustment Hour Fairfax Attitude Adjustment Online

Faith, Hope and Charity Fathers in Recovery Federal Speaker Fireside Chat Group Forest Friends Freedom Finders Freethinkers Step Study Friday Morning 12 Steppers

Friday Night Book Friendly Circle Beginners

Gazebo Group

Girls Gone Mild (Female-Identifying and Non-

Binary)

Glum Not Men's Meeting

God Could & Would If He Were Sought

Gold Mine Group

Gold Mine Group IN-PERSON

Gratitude

Gratitude Center AA @ 6 PM **Greenfield Newcomers** Happy Joyous & Free High Noon In-Person High Noon Zoom Hilldwellers Hoodlum Haven How Was Your Week? **Huntington Square** Intimate Feelings

Inverness Sunday Serenity

Join the Tribe Just Can't Wait 'til 8 Just for Today Keep Coming Back

Keep It Simple Sister (KISS)

Koo Koo Hump Day Ladies Who Lunch Larkspur 7AM Club Larkspur 7AM Club Online Larkspur Beginners Larkspur Haven

Larkspur Saturday Morning 12 & 12

Last Stop Men's Step Study

Lincoln Park Living Sober Living Sober

Living Sober Today! Living Sober with HIV

Marin Alano Club Evening Meeting Marin Alano Club Noon Speaker in the

Garden

Marin Young People Marina Discussion Mellow Mission Sunrise Men's Gentle Touch Mid Afternoon Sobers Mid-Morning Support Mill Valley Couch Mill Valley Group

Mill Valley Speaker/Discussion Mill Valley Tuesday Beginners Miracles (Way) Off 24th St.

Monday 1'ers Monday Blues Monday Men's Stag Monday Mindfulness Monday Night Big Book Monday Night Madness Monday Night Stag Tiburon Monday Night Women's Meeting

Monday Night Women's Meeting Online-

San Rafael **Monday Nooners** Morning After **New Light Brigade** No Gurus Meditation

No Regrets No Reservations Noontime

North Marin Speaker

Not a Glum Lot Group Novato Pride

O.A.D.W.

Ocean of Sobriety Off the Wall On Awakening

On Awakening In-Person

Parkside Party Monsters Pax West Men's Group Plant Park Meeting **Pocket Aces** 

<sup>\*</sup> in alphabetical order



# **Group Contributions (cont.)**

Potrero 12X12 Step Study

Progress Not Perfection - In Person

**Quitting Time** Raising the Bottom Reality Farm

Reality Farm Online Reveille in the Clouds

Rise N Shine

Rise N Shine - Remote

Rocket Science Rule 62 Online

Russian-Speaking AA Meeting

San Geronimo Valley San Marin Step Study

Saturday Afternoon Meditation

Saturday Beginners Saturday Easy Does It Saturday Night Fever Saturday Night Regroup Saturday Serendipity Saturday Sisters 12&12 Saturday Weekend Warrior Saturday Women's Speaker

Say Hey Tuesday Sea Change

Serenity House Saturday Night

Serenity on the Water Serenity Seekers Sesame Step

Sex and Intimacy in Sobriety

SF Fight Club Zoom SF Pink Thursday Shamrocks & Serenity Sharing Wisdom

Sinbar

Sinbar In-person Sisters Circle Sisters In Sobriety Six O'Clock Sunset Sober & Serene Sober Saturday Sometimes Slowly Speaker Discussion

Step It Up! Steppin' Up

Steps To The Solution

Stonestown

Straight Peppa Diet Strawberry Daily Remote Strawberry Living in the Solution

Sundae Special

Sunday Bookworms

Sunday Express Sunday Friendship

Sunday Morning Gay Men's Stag - In Person

Sunday Morning Gay Men's Stag - Online

Sunday Night 3rd Step Group

Sunday Night Castro Speaker Discussion

Sunday Rap Sunday Step Talk Sunday Sunrise Sundown Speaker

Sunrise Sunset Women's Step

Sunset 11'ers Sunset 9'ers

Sunset Speaker Step

Surf

Ten Years After In-Person Ten Years After Zoom

Terra Linda Thursday Men's Stag

The Barnyard Group The Drive Thru

The Formerly Befogged

The Forum The God Box

The Headless Horsemen The Leaky Cauldron The Parent Trap There Is a Solution

They Don't Know Who We Are Thursday Night Women's Meeting Thursday Night Women's Step Study

Thursdays Are Lit

Tiburon Women's Candlelight

Too Early Too Early Virtual Trans and GNC **Trudgers Discussion** 

Tuesday Beginners Warm Up

Tuesday Chip

**Tuesday Downtown Beginners** Tuesday Night Book Study Tuesday Night Lasses In-Person

**Tuesday Pathfinders** Valencia Smokefree

Virtual Experience, Strength & Hope

Virtual Valencia Wake Up On 3rd St. Wake Up on McKinnon Walk of Shame We, Us And Ours

Wednesday Beginners Warm Up

Wednesday Night Candlelight

Wednesday Night Men's Book Study Wednesday Night Speaker/Discussion

Wednesday Sundowners

Wednesday Sunrise Smokefree

Weekend Worker West Portal Wharf Rats

What It's Like Now What's It All About When We Retire

Wholly Together Meditation

Why It Works

Wits End Step Study Women's 10 Years Plus Women's Big Book Women's Big Book Study Women's Cabin Meeting Women's Came to Believe Women's Candlelight Women's Kitchen Table Women's Lunch Bunch

Women's Promises Women@5 **Working Dogs** YAHOO Step Study

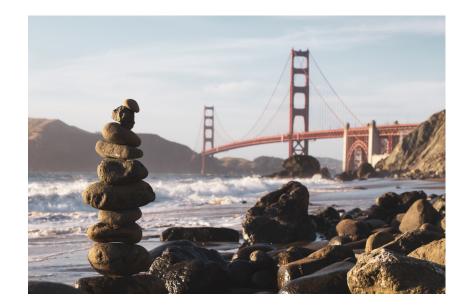
Intergroup appreciates all the Individual Contributions,

including memorial, honorary and anniversary contributions received in 2022. These past few years, Individual

Contributions have been a consistent revenue source during uncertain times.

And thank you to our Faithful Fivers. Intergroup is grateful to our 375 Faithful Fivers who contributed \$5,067 per month in 2022 with an average monthly contribution of \$13.51.

## Join an Intergroup Service Committee!



Visit aasfmarin.org/committees to get involved and learn more.

Scan the QR code for more info:



## Please consider supporting San Francisco and Marin Intergroup's services:

☐ Please sign me up as a Fa	aithful Fiver. I'd like to contribute \$ monthly
	State Zip Code
	Email Address
	Exp. Date / CVC Card:
	ndividual, Anniversary, Gratitude Month, Memorial / Honorary (for Anniversary, include # of sobriety years)

Your contribution is tax-deductible to the fullest extent of the law. Thank you for your support!

Mail to: SF and Marin Intergroup, 1821 Sacramento Street, San Francisco, CA 94109

Individual A.A. members may contribute up to \$5,000 per year. Bequests in wills are limited to a one-time contribution of \$10,000 per individual and are acceptable only from A.A. members. By making this donation, you certify that you are a member of A.A.