## San Francisco and Marin Intergroup Meeting - Agenda

Wednesday, March 1, 2023, 7-8:30 PM

Intergroup coordinates services which individual groups in San Francisco and Marin cannot provide. We bring these services, as well as service opportunities, to our Member Groups. Our Intergroup observes the intent and spirit of A.A.'s Twelve Traditions and Twelve Concepts for World Service, as well as A.A.'s Three Legacies of Recovery, Unity, and Service.

## 7:00 Getting Started

- 1. Open with the Serenity Prayer
- 2. Call to order. Statement of Purpose
- 3. Review the minutes and agenda
- 4. Roll Call
- 5. New IGRs, Visitors, AA Anniversaries
- 6. Approval of agenda (housekeeping item)
- 7. Approval of last month's Intergroup Meeting minutes (housekeeping item)

### 7:15 Officer Reports

- 1. Board Chair
  - a. 2022 Annual Report
- 2. Treasurer
  - a. Prudent Reserve Calculations
- 3. Executive Director
  - a. Thank you Letter to the Fellowship
- 7:25 Intergroup Committee Reports (up to 2 minutes/report)
- 7:35 Service Committee Liaison Reports (up to 2 minutes/report)

## 7:40 Old Business

- Inventory Question 6 Break-Out Session
- Intergroup In-Person Meetings Discussion
- Tech Follow-Up

## 8:15 New Business

 Online AA meetings based in San Francisco and Marin Counties shall be listed on the printed meeting schedule of meetings

#### 8:25 What's On Your Mind

## 8:30 Targeted Message

- 1. Check out San Francisco and Marin Intergroup's first ever **Annual Report**. Our Annual Report is one of the best ways to see all the important 12th Step work we do every day. A few of the 2022 highlights include our new name, hiring a new Executive Director, welcoming volunteers back into Central Office after the pandemic and launching the Marin pop-up bookstore. It also contains many interesting facts, such as the number of visitors to our aasfmarin.org website, the top selling items in our bookstore and all the meetings that made contributions last year. There's a lot of great information. Take a moment to read through the report and be sure to share it with your groups!
- 2. Join an Intergroup Service Committee! Check out the *newly updated*<u>aasfmarin.org/committees</u> for the complete list of Intergroup Committees, including what they do, when they meet, and service opportunities.
- 3. San Francisco and Marin Intergroup needs **Central Office Volunteers** to answer the phone lines, greet customers, and assist with special projects. Minimum of 1 year sobriety. For more information about this weekly shift opportunity, please email <a href="mailto:aa@aasfmarin.org">aa@aasfmarin.org</a>.

## Adjourn with the Responsibility Statement

## **Intergroup Information**

- 1. **Next Intergroup Meeting** is Wednesday, April 5, 2023.
- 2. **Intergroup Newcomers:** If you are here for the first time tonight, we welcome you and we appreciate your presence and your participation.
- 3. Intergroup Voting: Only elected Intergroup Representatives (IGR) or Alternate Intergroup Representatives (AIGR) vote. An elected Intergroup Representative may vote after: a) having attended the Intergroup orientation and b) having attended a previous Intergroup meeting as an elected representative. An elected Alternate Intergroup Representative may vote at the first meeting attended. Time of term and method of selection of both IGR and AIGR is determined by individual Member Groups.
- 4. **Registration Sheet:** If you are an elected Intergroup Rep (IGR), please be sure to fill out the registration sheet. If you are visiting, please do not fill out the registration sheet!
- 5. **Meeting Absences:** Any Member Group who has not sent a representative for three (3) consecutive meetings will be considered "inactive" for purposes of voting and determining a quorum.
- 6. Procedures for Intergroup Agenda (i.e. how to get things going)
  - a. Intergroup Committee Chairs and Intergroup Reps may suggest that an item or topic be placed on the monthly Intergroup agenda by contacting the Executive Director or the Board Chairperson by email at least two (2) weeks prior to the monthly Intergroup meeting.
  - A proposed agenda item should be able to be stated as a single simple declarative proposition (e.g. "Intergroup Reps should be required to wear tennis shoes to Intergroup meetings").
  - The first time that a proposed item or topic is placed on the Intergroup agenda it shall be placed on the "New Business" calendar as a discussion only item (i.e. as opposed to a "voting item")
  - d. Thereafter, an item or topic which is placed on the agenda for a second time shall be placed on the "Old Business" calendar as either a discussion only item, or, if the issue is deemed ripe for a vote, as a voting item.
  - e. (The exception to this limitation (i.e. that an item not be on the agenda as a voting item until after it has at least once been on the agenda as a discussion only item) is where the item is determined by the Board Chairperson to be an "Urgent Matter")
  - f. Discussion of an agenda item shall not be unlimited, and shall be monitored by the Board Chairperson as to the allotted time to be afforded to any single individual to express an opinion or provide information on the item.
  - g. When the matter is on the agenda as a "voting item" the item will pass on a simple majority (i.e. 50% +1) if it is a minor matter (including, where applicable, the expenditure of only a nominal amount of money); but, that all other matters shall be passed only by substantial unanimity a 2/3 majority, especially where policy or precedent are being established, or an appreciable amount of money is to be spent, or, where the issue has been the subject of considerable controversy (i.e. lots of "loving discussion").
  - h. In 2018 we adopted use of a Consensus Model for decision making. This model is a way of reaching agreement between all members of a group. Instead of simply voting for an item and having the majority of the group getting their way, a consensus group is committed to finding solutions that everyone actively supports or at least can live with. This makes sure that all opinions, ideas and concerns are taken into account. By listening closely to each other, we aim to come up with proposals that work for everyone, by weaving together everyone's best ideas and most important concerns a process that often results in surprising and creative solutions, inspiring both the individual and the group as a whole.

## San Francisco and Marin Intergroup Meeting - Proposed Minutes

Wednesday, February 1, 2023, 7-8:30 PM

Intergroup coordinates services which individual groups in San Francisco and Marin cannot provide. We bring these services, as well as service opportunities, to our Member Groups. Our Intergroup observes the intent and spirit of A.A.'s Twelve Traditions and Twelve Concepts for World Service, as well as A.A.'s Three Legacies of Recovery, Unity, and Service.

## 7:00 Getting Started

- 1. Open with the Serenity Prayer
- 2. Call to order. Statement of Purpose
- 3. Review the minutes and agenda
- 4. Roll Call
  - a. 44 groups represented: 29 from San Francisco, 15 from Marin

Marin Groups	On Awakening	Came to Believe	Join the Tribe	Surf
Fairfax Attitude Adjustment Online	Rise N Shine	Castro Discussion (Show of Shows)	Living Sober with Infertility	Thursday Night Women's Meeting
Awareness/Acceptance	Quitting Time	Cocoanuts	Pax West	Too Early
Barnyard Group	Sisters In Sobriety	Cow Hollow Young People	Reality Farm	Wake Up on Third Street
Corte Madera Saturday Candlelight	Tuesday Chip	Each Day a New Beginning - Virtual	Say Hey Tuesday	West Portal
7AM Mill Valley Group	Working Dogs	Experience Strength and Hope	Serenity Seekers	Women's Kitchen Table
Monday Night Stag Tiburon	San Francisco Groups	Friendly Circle	Sesame Step	
Monday Nooners	Any Lengths	Girls Gone Mild	Sometimes Slowly	
Morning Attitude Adjustment	Anything is Possible for Beginners	High Noon Zoom	Sun Night Castro Speaker Discussion	
Not a Glum Lot	Bernal New Day	HillDwellers	Sunday Sunrise	

- 5. New IGRs, Visitors, AA Anniversaries
  - a. New IGRs: Kathy V., Working Dogs (Novato); Russ S., Castro Discussion (San Francisco); Steven, Fairfax Attitude Adjustment (Fairfax); Maggie K, 7AM Milly Valley Group (Mill Valley)
  - b. Visitors: Cathy P, Co-Chair, Marin Accessibilities Committee
  - c. AA Anniversaries: Alison T., 7 Years); Elena R., 11 years
- 6. Approval of agenda (housekeeping item)
  - a. Approved
- 7. Approval of last month's Intergroup Meeting minutes (housekeeping item)
  - a. Approved, with the following correction: Cocoanuts added to the January Roll Call

## 7:15 Officer Reports

- 1. Treasurer Jim
  - Revenue:
    - o Total Revenue \$329,000, 6% ahead of budget and 13% ahead of last year
    - The surge in revenues was greater than could be expected and directly attributed to the meeting announcements regarding Intergroup's projected deficit.
  - Expenses:
    - Total expenses were \$361,000 and remain -6% under budget
  - Deficit and Rating:
    - The end of year 3.5% modest return on revenues will greatly improves our cash position as we enter 2023
    - Cash for expenses increased to 2.7 months up from 1.2 = "Epic" rating
    - Likely to increase even further in January, then draw down from February to October 2023
      - i. Many non-profits including GSO routinely hold 6 months above prudent reserve
  - Faithful Fivers

- 375 Faithful Fivers (up another 32) donated \$5,067 averaging \$13.51
- Number of fivers, dollars and average all increased blowing past goal of 350

## 2. Executive Director - Christina

- a. Central Office Infrastructure continues to be a priority
  - i. The SF Teleservice remote access call forwarding line is experiencing issues. Marin Teleservice is answering the lines at night and on the weekends, when Central Office is closed.
  - ii. If anyone has connections to AT&T, reach out to Christina@aasfmarin.org
- b. Working on compliance and end of year taxes. Filed Intergroup's bi-annual Statement of Information with the CA Secretary of State and preparing for the 2022 annual returns.
- c. Service Opportunities
  - i. Volunteer Bookkeeper help out with QuickBooks
  - ii. Central Office Volunteers 9 shifts open especially on Fridays
  - iii. SF Teleservice Chair
- d. Filled Service Opportunities!!!
  - i. Marin Pop Up Bookstore Coordinator Allen R.
- e. AASFMarin.org has some exciting new updates:
  - All the Intergroup Service Committees are posted to <u>aasfmarin.org/committees</u>. Click on each one to get committee information, how to get involved, open service positions and when they meet.
  - ii. The En Espanol pages have been updated at <a href="https://aasfmarin.org/en-espanol">https://aasfmarin.org/en-espanol</a> with information about Oficina Central and Oficina Norte and Spanish-speaking meetings in our area.

## 7:25 Intergroup Committee Reports

- 1. Public Relations (Peter):
  - a. Announcing SF Public Relations event Saturday March 11, 2023 at Central Office from 10AM to 11:30AM. Learn about PR service activity and opportunities to get involved.
  - b. Meeting with SF District Attorney and a Board Supervisor to discuss AA presentations for DA staff regarding what AA does and doesn't do.
  - c. Working on a presentation at SF Marin Library intended for unhoused populations and what services AA provides for getting and staying sober.
  - d. Next Public Relations meeting is Monday, 2/13 @7PM on zoom; Orientation at 6:30PM
- 2. Outreach Committee (Alison T.)
  - a. Second meeting held tonight and we need members, especially from Marin!
  - b. Looking to talk to different groups about their needs and what we can do for them
  - c. Next meeting will be first Wednesday of March at 6PM
- 3. Sunshine Club (Clayton)
  - a. Currently arranging meetings for three women in AA.
  - b. Seeking co-chairs especially one from Marin
    - i. Two-year sobriety commitment and you do not need to be a current Sunshine Club volunteer to be eligible. Those interested can contact <a href="mailto:sunshineclub@aasfmarin.org">sunshineclub@aasfmarin.org</a> for more information
  - c. AA Members who wish to schedule a Sunshine Club meeting in person can send a message to sunshineclub@aasfmarin.org
- 4. The Buzz (Caitlin)
  - a. The Buzz needs a new Associate Editor who helps put together weekly newsletter
  - b. Guidelines for submitting to The Buzz
    - i. Event taking place in next 2 to 4 weeks

- ii. Sponsored by AA group or service entity aligned with 12 traditions
- iii. For more info, go to aasfmarin.org>stayconnected>the buzz
- 5. Fellowship Chair (Julie)
  - a. Intergroup Fellowship Committee is planning events for 2023 including Founder's Day, Unity Days, and a Dance and did a poll to gauge interest
  - b. Join us at our next meeting on 2/15 @6pm on Zoom
  - c. Email fellowship@aasfmarin.org for more information and to get involved

## 7:35 Service Committee Liaison Reports

- 1. Marin Teleservice (Jillian)
  - a. Next volunteer orientation is at 6:30pm on 2/28 followed by the business meeting at 7:30pm on Zoom
  - b. New chairperson elected Amanda S.
  - c. For more information or to sign up to volunteer visit www.marinteleservice.com
  - d. Marin Teleservice has been busy helping out with SF Teleservice lines
- 2. SF General Service (Alison)
  - a. Agenda topics to arrive in late February and agenda workshop will be in mid-March (hybrid)
  - b. The General Service Office will re-open for visitors after two years. If you are visiting NY, please make an appointment
- 3. Marin Accessibilities (Cathy)
  - a. Marin Accessibilities raises awareness with information and resources to make the A.A message available to anyone who reaches out for help
  - b. This committee was adopted in January 2020 and supported by Marin General Service, in addition to Marin PI/CPC and Marin Bridging the Gap
  - c. Meets on second Monday, 2/13 on Zoom
  - d. Ask yourself: Who is not here and why?
- 4. Marin General Service (Kate)
  - a. Agenda Topics Workshop online this Saturday, 2/4 from 10:30-12:30PM. For more information, reach out to <a href="mailto:altchair@maringeneralservice.org">altchair@maringeneralservice.org</a>
  - b. Panel 73 off to a great start! All officer positions filled and the highest attendance of GSRs in 3 years
  - c. Monthly concepts study needs a chairperson
  - d. PRAASA 2023: March 3rd-5th in Los Angeles, CA praasa.org

#### 7:45 Old Business

- Inventory Question 4 Recap:
  - No additional comments or feedback occurred regarding the feedback that was provided after the Inventory Question 4 break-out session responses.
- Inventory Question 5 Break-Out Session: How can Integroup avoid allowing any members to assume excessive authority over Intergroup policy or actions?
  - Group #1:
    - Aligns with how the Intergroup already functions. Nothing happens quickly without ensuring they hear all viewpoints. Continual education to all members especially to those who are new and in the spirit of compassion, educate each other. One possible suggested action pertains to the Intergroup bylaws to elect committee chairs which has not yet been put into practice.
  - Group #2:
    - There are existing safeguards. Provide a system to determine what is decided by Intergroup Reps and at the Board level. Things in AA take time and we need to acknowledge that the issue is put out there and there's

time to vote and that it should work out the way it should be. In the past we have gotten away from that.

## • Group #3:

 We need to be mindful of Traditions and Concepts and those should guide our actions. Responsibility of the Intergroup to get involved. We also need more groups represented, which the Outreach Committee will work on.

## Group #4:

 50 IGRs and 900 meetings - those 50 meetings have more weight given to their concerns - how do we get these groups involved? The Outreach Committee was discussed.

#### • Group #5:

 Guidelines around terms - term length should be in the bylaws; spirit of rotation to be two years and to rotate to minimize authority. Talked about the process of electing committee chairs.

### • Intergroup In-Person Meetings

- Temperature check to gauge interest in returning to In-person or a hybrid meeting with the majority preferring hybrid
- Followed by discussion around whether or not Intergroup should go back to In-Person meetings. Some of the feedback included:
  - Will honor if people want to meet in person
  - o Perhaps we alternate between in-person and online
  - The Marin General Service meeting does a great job with hybrid and they have a lot of people in person and online. Hybrid helps people out who may live way out on the coast and it would be hard to get to in-person.
  - Join the Tech Service Committee if people want to learn more about hybrid meetings. It meets the second Monday of the month at 6PM.
  - If you go hybrid, it will create a new service commitment and rotating that commitment can be a lot
  - With in-person meetings, you're able to meet with people and doesn't get that with the online meeting.

#### • Tech Follow-Up

• Tabled for the next month

#### 8:30 New Business

- Online AA meetings based in San Francisco and Marin Counties shall be listed on the printed meeting schedule of meeting
  - Tabled until next month

#### 8:30 Targeted Message

- 1. San Francisco and Marin Intergroup need **Central Office Volunteers** to answer the phone lines, greet customers, and assist with special projects. Minimum of 1 year sobriety. For more information about this weekly shift opportunity, please email <a href="mailto:aa@aasfmarin.org">aa@aasfmarin.org</a>.
- 2. Join an Intergroup Service Committee! Check out the *newly updated*<u>aasfmarin.org/committees</u> for the complete list of Intergroup Committees, including what they do, when they meet, and service opportunities.
- 3. Sign up for **Faithful Fivers** to support the work of San Francisco and Marin Intergroup. To sign-up, visit <u>aasfmarin.org/contributions</u>. Your additional contributions support important 12th Step services, including running Central Office, selling A.A. literature, publishing the meeting schedule and our website at <u>aasfmarin.org</u>.



## **January 2023 Intergroup Board Meeting Minutes**

Present: Christina, Chip, Elena, Isae, Judith, Andrew and Nikki

Planned Absence: Charlie, Paul, and Gloria

## Meeting called to order by Vice-Chair at 10:15 AM

- Check-ins
- Review/Approve Agenda
  - Approved with the following changes
    - Add Tech follow-up to New Business
- Review/Approve December Board Meeting Minutes
  - Approved with no changes

## **Board Reports**

- Chair (report provided by Nikki)
  - Development Committee drafted the 2023 Board and Intergroup Meeting Schedule
    - February Board meeting will be pushed up to February 20
    - May Board meeting pushed up one week to avoid Memorial Day conflict
    - July Intergroup meeting date discussion:
      - Defer decision on whether to move July 5 Intergroup meeting date to July 12 to avoid conflict with July 4th weekend. Decision to be made by April.
- Executive Director
  - Working with the Operations Committee to move the remaining landline (the SF Teleservice hotline) to VoIP (Voice over Internet Protocol). We currently average between 85-90 unique volunteers for Teleservice a month; with five shifts a day. With the shift to VOIP, we will implement a new teleservice training for the volunteers.
  - Regarding Central Office internet, will reach out to Sonic for their 30
     Mbps DSL plan. Upload speed will be 3-5Mbps (we currently don't get 1 Mbps).

- Suggestion to work on a letter to the Fellowship to encourage more service participation. Will work on commitment descriptions first.
- Open service commitments:
  - Working with a prospective new volunteer to assist with the Marin Pop-Up Bookstore.
  - Someone has expressed interest in the Volunteer Bookkeeper positions
- Christina will prioritize the Airtable database this year:
  - We cut our 2023 Outside Services budget by more than half compared to last year. As a result, we are not planning to develop other parts of the database for now.
  - Instead we ensure the database is working for our needs and Christina will build a local team of database volunteers for us to call on and to help develop a database manual.
  - Will look into how the meeting guide app is connected to our database and the website, and how to prevent our meeting guide finder from going down in the future.
- Treasurer: Financial Statements YTD Dec 31, 2022
  - Revenues \$370,000, +\$21,000 over budget (compared to -\$15,000 under budget in November)
    - That is a \$36,000 turnaround in one month
  - Expenses \$320,000, -\$20,000 under budget (excludes cost of goods sold)
  - Surplus +\$13,000, compared to budgeted deficit -\$33,000 (and in November we had a -\$22,000 deficit)
    - Individual Contributions (Direct) + \$13,000 over prior year
    - Individual (Fivers) +\$800 over prior year with 375 fivers
      - Really due to the letter and announcements
    - Gratitude Month +\$6,000 over prior year
  - Unrestricted Cash is at \$72,000 or 2.7 months = Excellent (up from \$33,000 in November)
  - o 2023 Prudent Reserve \$162,078
    - We are more than excellent, we are "epic". However, we will most likely draw down that money through October
    - Will work on a follow-up thank you to the groups to let them know we are back on track.

## **Board Committee Reports**

- Executive:
  - o Did not meet this month
- Development:
  - Working on a Committee round-robin breakout session at Intergroup (in April). Board member liaisons to talk to Committee Chairs in March.
- Finance:

- Treasurer year end slides to include data that announcement letter was factor in turnaround (highlight prior year or prior month deltas)
- Assisting with the financial data in the Annual Report
- Working on a bookstore analysis (as the Grapevine and the medallion wholesaler are increasing their prices)

#### • Governance:

o Did not meet this month

## • Operations:

- Updating our harassment policy and will then determine how to roll out training and materials
- Finalizing updates for Group/Facility Insurance information on the website and application form
- Will be working with the Communications Committee to prioritize update of materials with new name, logo, elevator pitch and mission statement when finalized
- Working on updates to Orientation materials. Also reviewing the service manual and website to make suggestions for an IGR specific section

## **Board Liaison Reports**

- Communications Committee
  - Presented the draft mission statement and elevator pitch
    - Feedback regarding the mission statement and elevator pitch:
      - The second sentence of the mission statement could be the first, and the elevator pitch could use a call for action for service.
      - The elevator pitch will be helpful for IGRs to talk about what Intergroup is
- Assign attendance to service entities and Intergroup committees
- SF Teleservice needs support

### **Old Business**

- Proposed amendment to the Operations Manual
  - o Page 9, Section 12 add in:
    - "Coverage for other events that include an A.A. meeting may be obtained separately and for an additional cost."
  - Approved unanimously
- Central Office update (lease)
  - Landlord confirmed that based on the Consumer Price Index, our rent is increased to \$5,330.15/month

- Discussion regarding the office space and poor internet connectivity.
   Breaking the lease will reflect poorly as a future tenant and we don't want to break our lease necessarily.
- Inventory follow-up at Intergroup
  - o Reviewed the Question 4 responses from the break-out session
  - Based on the feedback, the Governance Committee will research what is routine and not-routine

## **New Business**

- Board Nominating Committee
  - The Board discussed forming the Nominating Committee for this year, including: Chip, Charlie and Gloria
- Tech Committee
  - Tech Committee to put together a technology workshop or series based on Intergroup's interest/suggestions
  - o Drafting tech best-practices together for A.A. groups would be good

## Meeting Adjourned at 12:20 pm

# March 2023 Intergroup Meeting Treasurer's Narrative Month to Date / Year to Date Ended January 31, 2023

## **REVENUES:**

Revenues for January 2023 exceeded budget but were well below January 2022. This was likely due to the push for contributions via announcements before year end to help our deficit which manifested in December. In 2022 such announcements were not made as we were in surplus territory heading into year end and the surge happened in January accounting for the variance. February group contributions are likely to be softer as a result but will likely remain slightly ahead of budget on a year to date basis. Individual contributions were consistent with budget and prior year while bookstore revenues exceeded prior year due to increases in foot traffic.

## **EXPENSES:**

Expenses for January were below budget and prior year which is a testament to Central Office's continued expense management. An increase in rent, expenditures for required internet services and wheelchair lift maintenance will erode this to an extent but expenses overall are likely to remain within acceptable budget to actual variance limits throughout the year. Monitoring against revenues, prior year, and budget will continue to alert us of any changes that need to be made due to unforseen circumstances.

## **NET SURPLUS:**

With low expenses and some surge in contributions due to treasurer turnovers, IFAA remained in positive territory in January though not as much as last year. Due to the cyclical nature of contribution revenues, we are likely to run a deficit from March through July eroding the surplus. This will also affect our liquidity position explained below.

## **LIQUIDITY RESERVE:**

Unrestricted cash in addition to our 6-month prudent reserve increased slightly to 3 months up from 2.7 leaving us in a good position to cover cyclical losses from March through July mentioned above. Prudent reserve was calculated and increased in accordance with our standard formula once yearend figures were published and the 2023 budget was approved. This is described in further detail in its own illustration.

## **FAITHFUL FIVERS:**

January saw a slight decrease Faithful Fivers down -2 for a total of 373 contributing -\$144 fewer dollars and averaging \$13.20 down -\$0.51.

## Intercounty Fellowship of AA Budget vs. Actuals: 2023 Annual Budget - FY23 P&L

January 2023

		Jan 2023			
	Actual I	Budget	over Budget		
Revenue					
Total Bookstore Sales	\$ 5,824.71 \$	6,916.66	\$ -1,091.95		
Total Fellowship	\$ 911.49 \$	1,416.66	\$ -505.17		
Total Group	\$ 22,654.79 \$ 1	6,666.67	\$ 5,988.12		
Total Individual	\$ 6,921.94 \$	6,291.66	\$ 630.28		
Total Revenue	\$ 36,312.93 \$ 3	1,291.65	\$ 5,021.28		
Cost of Goods Sold	\$ 2,970.88 \$	5,393.75	\$ -2,422.87		
Gross Profit	\$ 33,342.05 \$ 2	5,897.90	\$ 7,444.15		
Expenditures					
Employee	\$ 18,424.00 \$ 1	8,679.71	\$ -255.71		
Intergroup	\$ 154.44 \$	903.02	\$ -748.58		
Operational	\$ 6,427.16 \$	6,609.13	\$ -181.97		
General Administrative	\$ 281.00 \$	1,170.99	\$ -889.99		
Total Expenditures	\$ 25,286.60 \$ 2	7,362.85	\$ -2,076.25		
Net Operating Revenue	\$ 8,055.45	-1,464.95	\$ 9,520.40		
Total Other Revenue	\$ 870.24 \$	83.33	\$ 786.91		
Total Other Expenditures	\$ 6.92		\$ 6.92		
Net Revenue	\$ 8,918.77	-1,381.62	\$ 10,300.39		

## INTERCOUNTY FELLOWSHIP OF AA BALANCE SHEET as of January 31, 2023

	31-Jan-23	31-Dec-22	\$ Change	31-Jan-22	\$ Change
ASSETS					
Current Assets					
Cash					
Unrestricted Cash	\$80,515	\$72,151	\$8,363	\$81,369	(\$854)
Restricted Cash (Prudent Reserve)	\$162,098	\$157,950	\$4,148	\$159,932	\$2,166
Total Cash	\$242,613	\$230,102	\$12,511	\$241,301	\$1,312
Accounts Receivable	\$0	\$0	\$0	\$0	\$0
Inventory - Bookstore	\$19,324	\$20,682	(\$1,358)	\$14,751	\$4,573
Total Current Assets	\$261,937	\$250,784	\$11,153	\$256,052	\$5,885
Fixed Assets	\$0	\$0	\$0	\$0	\$0
Deposits	\$6,698	\$6,698	\$0	\$6,698	\$0
TOTAL ASSETS	\$268,635	\$257,482	\$11,153	\$262,750	\$5,885
LIABILITIES & NET ASSETS					
Liabilities					
Accounts Payable	(\$69)	(\$69)	\$0	\$0	(\$69)
Payroll Liabilities	\$5,296	\$3,213	\$2,083	\$4,180	\$1,116
Sales Tax Payable	\$430	\$278	\$151	\$220	\$210
Advanced Sales	\$0	\$0	\$0	\$0	\$0
Total Liabilities	\$5,657	\$3,422	\$2,234	\$4,399	\$1,257
Net Assets					
Net Assets, Beginning of Year	\$253,964	\$241,155	\$12,809	\$241,155	\$12,809
Net Surplus/(Deficit), YTD	\$8,919	\$12,809	(\$3,891)	\$17,100	(\$8,182)
Total Net Assets	\$262,883	\$253,964	\$8,919	\$258,255	\$4,628
TOTAL LIABILITIES & NET ASSETS	\$268,540	\$257,387	\$11,153	\$262,655	\$5,885

## Intercounty Fellowship of Alcoholics Anonymous Prudent Reserve / Restricted Cash Calculation for 2023 Per Budget Approval December 7th, 2022

Actual Expenses - Year Ended December 31, 2022 Budget Approved Expenses FY 2023	\$319,955.94 \$328,355.11		per IFAA income statement per Budget Master
Average of 2022 Actual and 2023 Budget	· ,	\$324,155.53	
Six Month Prudent Reserve Required @ 50% (rounded)	\$162,078.00		
Prudent Reserve Balance 12/31/2022 (Wells Money Market)		\$157,953.12	
Increase Required, (Transfer from Wells Checking to MM)		\$4,124.88	2.61%
Prudent Reserve Balance as of 1/19/2023		\$162,078.00	
Monthly Expense Burn Rate for Reserve Reporting		\$27,013	



Dear San Francisco and Marin Fellowship:

At the end of 2022, San Francisco and Marin Intergroup was projecting a deficit of \$22,000. During Gratitude Month, we reached out to you for help and you stepped up in a huge way. We are writing now to express our heartfelt gratitude. You showed once again A.A. is truly self-supporting through its own contributions!

An increase in group 7th Tradition, Gratitude Month contributions, as well as individual contributions and people who became "Faithful Fivers", all made a difference and helped Intergroup completely turn the deficit around. Through your support, Intergroup surpassed our goal of 350 Faithful Fivers. We now have 375 who contribute monthly!

Intergroup is now back on track financially for 2023. Make no mistake, our budget is tight this year due to rising costs and economic uncertainty, but our financial position will help us continue important 12th Step services, such as running Central Office, selling A.A. literature, publishing a meeting schedule, maintaining a website, answering the phone lines, and much more.

Thanks once again for your response and for making announcements at your meetings to support Intergroup.

Don't hesitate to reach with any questions or feedback at chair@aasfmarin.org.

With deep gratitude,

San Francisco and Marin Intergroup

To get involved with San Francisco and Marin Intergroup, consider taking one of the following actions:

- Elect an <u>Intergroup Representative</u> at your A.A. meeting
- Get involved with an <u>Intergroup Service Committee</u> by checking out aasfmarin.org/committees
- Be on the lookout for our upcoming 2022 Annual Report highlighting key accomplishments and the important services Intergroup provides.

6) Is Intergroup serving its purpose adequately? What can Intergroup do to become more Effective?

Overwhelming agreement that Intergroup was serving its purpose adequately, however, there was also agreement that improvement in effectiveness is possible. Responses and solutions fell into three general categories: 1) Increased Participation; 2) Communication; and 3) Attraction.

## 1) INCREASED PARTICIPATION

- What is the percentage of participation of groups in their local IG in other parts of
- the country?
- Recruit more IGRs and retain the ones we have.
- More IGR participation in committees.
- "With less than 8% of the meetings in SF and Marin represented, we are not a democracy, we are a benevolent dictatorship."

## 2) COMMUNICATION

- The Buzz is an important communication tool.
- The website and The Buzz helped us respond quickly to the shelter-in-place orders in 2020 and Central Office uploaded a list of online meetings within days.
- More forums for two-way communication our communication tends to be bottom up on the inverted triangle and we need to hear more from the groups at the top.
- "We provide the service, whether it is adequate is determined by those that use it."
- We could be more effective if we do less i.e. Do we need both The Buzz and The Point?

## • SOLUTIONS OFFERED:

- Email surveys to the groups to find out what they need.
- Regular IG and Board inventories.
- o Provide scripts to IGRs, like the sample GSR Report in General Service.

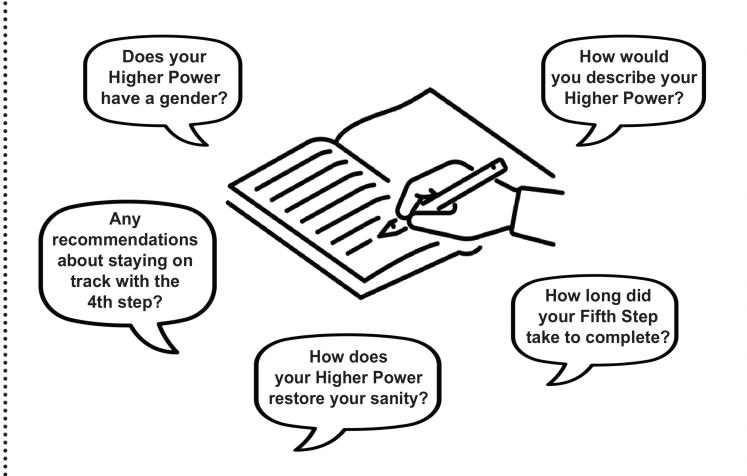
## 3) ATTRACTION

- IG meetings have too many committee reports and not enough IGR engagement.
- IG meetings were more fun and attractive when held in person.

#### • SOLUTIONS OFFERED:

- Add a trivia contest or a fun activity to the IG meeting on Zoom.
- Use breakout rooms so we can return to having smaller roundtable discussions.
- Rotate committee reports, so we can dig into a specific committee each month.
- Include "Joy of Service" in IG meeting take-aways.





Join with Zoom



## Join Us!

Sunday March 12, 2023 2:00 PM - 5:00 PM Join with Google Meet

