

# San Francisco and Marin Intergroup Meeting - Agenda

Wednesday, February 1, 2023, 7-8:30 PM

Intergroup coordinates services which individual groups in San Francisco and Marin cannot provide. We bring these services, as well as service opportunities, to our Member Groups. Our Intergroup observes the intent and spirit of A.A.'s Twelve Traditions and Twelve Concepts for World Service, as well as A.A.'s Three Legacies of Recovery, Unity, and Service.

## 7:00 Getting Started

1. Open with the Serenity Prayer
2. Call to order. Statement of Purpose
3. Review the minutes and agenda
4. Roll Call
5. New IGRs, Visitors, AA Anniversaries
6. Approval of agenda (*housekeeping item*)
7. Approval of last month's Intergroup Meeting minutes (*housekeeping item*)

## 7:15 Officer Reports

1. Board Chair
2. Treasurer
  - a. Financials
  - b. Year End Financials
3. Executive Director

## 7:25 Intergroup Committee Reports (up to 2 minutes/report)

## 7:35 Service Committee Liaison Reports (up to 2 minutes/report)

## 7:45 Old Business

- Inventory Question 4 Recap
- Inventory Question 5 Break-Out Session
- Intergroup In-Person Meetings
  - Discussion / Poll (temperature check)
- Tech Follow-Up

## 8:15 New Business

- Online AA meetings based in San Francisco and Marin Counties shall be listed on the printed meeting schedule of meetings

## 8:25 What's On Your Mind

## 8:30 Targeted Message

1. San Francisco and Marin Intergroup needs **Central Office Volunteers** to answer the phone lines, greet customers, and assist with special projects. Minimum of 1 year sobriety. For more information about this weekly shift opportunity, please email [aa@aasfmarin.org](mailto:aa@aasfmarin.org).
2. Join an **Intergroup Service Committee**! Check out the *newly updated* [aasfmarin.org/committees](https://aasfmarin.org/committees) for the complete list of Intergroup Committees, including what they do, when they meet, and service opportunities.
3. Sign up for **Faithful Fivers** to support the work of San Francisco and Marin Intergroup. To sign-up, visit [aasfmarin.org/contributions](https://aasfmarin.org/contributions). Your additional contributions support important 12th Step services, including running Central Office, selling A.A. literature, publishing the meeting schedule and our website at [aasfmarin.org](https://aasfmarin.org).

**Adjourn with the Responsibility Statement**

## Intergroup Information

1. **Next Intergroup Meeting** is Wednesday, March 1, 2023.
2. **Intergroup Newcomers:** If you are here for the first time tonight, we welcome you and we appreciate your presence and your participation.
3. **Intergroup Voting:** Only elected Intergroup Representatives (IGR) or Alternate Intergroup Representatives (AIGR) vote. An elected Intergroup Representative may vote after: a) having attended the Intergroup orientation and b) having attended a previous Intergroup meeting as an elected representative. An elected Alternate Intergroup Representative may vote at the first meeting attended. Time of term and method of selection of both IGR and AIGR is determined by individual Member Groups.
4. **Registration Sheet:** If you are an elected Intergroup Rep (IGR), please be sure to fill out the registration sheet. If you are visiting, please do not fill out the registration sheet!
5. **Meeting Absences:** Any Member Group who has not sent a representative for three (3) consecutive meetings will be considered "inactive" for purposes of voting and determining a quorum.
6. **Procedures for Intergroup Agenda** (i.e. how to get things going)
  - a. Intergroup Committee Chairs and Intergroup Reps may suggest that an item or topic be placed on the monthly Intergroup agenda by contacting the Executive Director or the Board Chairperson by email at least two (2) weeks prior to the monthly Intergroup meeting.
  - b. A proposed agenda item should be able to be stated as a single simple declarative proposition (e.g. "Intergroup Reps should be required to wear tennis shoes to Intergroup meetings").
  - c. The first time that a proposed item or topic is placed on the Intergroup agenda it shall be placed on the "New Business" calendar as a discussion only item (i.e. as opposed to a "voting item")
  - d. Thereafter, an item or topic which is placed on the agenda for a second time shall be placed on the "Old Business" calendar as either a discussion only item, or, if the issue is deemed ripe for a vote, as a voting item.
  - e. (The exception to this limitation (i.e. that an item not be on the agenda as a voting item until after it has at least once been on the agenda as a discussion only item) is where the item is determined by the Board Chairperson to be an "Urgent Matter")
  - f. Discussion of an agenda item shall not be unlimited, and shall be monitored by the Board Chairperson as to the allotted time to be afforded to any single individual to express an opinion or provide information on the item.
  - g. When the matter is on the agenda as a "voting item" the item will pass on a simple majority (i.e. 50% +1) if it is a minor matter (including, where applicable, the expenditure of only a nominal amount of money); but, that all other matters shall be passed only by substantial unanimity - a 2/3 majority, especially where policy or precedent are being established, or an appreciable amount of money is to be spent, or, where the issue has been the subject of considerable controversy (i.e. lots of "loving discussion").
  - h. In 2018 we adopted use of a Consensus Model for decision making. This model is a way of reaching agreement between all members of a group. Instead of simply voting for an item and having the majority of the group getting their way, a consensus group is committed to finding solutions that everyone actively supports - or at least can live with. This makes sure that all opinions, ideas and concerns are taken into account. By listening closely to each other, we aim to come up with proposals that work for everyone, by weaving together everyone's best ideas and most important concerns - a process that often results in surprising and creative solutions, inspiring both the individual and the group as a whole.

# San Francisco and Marin Intergroup Meeting - Proposed Minutes

Wednesday, January 4, 2023, 7-8:30 PM

Intergroup coordinates services which individual groups in San Francisco and Marin cannot provide. We bring these services, as well as service opportunities, to our Member Groups. Our Intergroup observes the intent and spirit of A.A.'s Twelve Traditions and Twelve Concepts for World Service, as well as A.A.'s Three Legacies of Recovery, Unity, and Service.

## 7:00 Getting Started

1. Open with the Serenity Prayer
2. Call to order. Statement of Purpose
3. Review the minutes and agenda
4. Roll Call

a. 44 groups represented: 29 from San Francisco, 15 from Marin

Marin Groups	Morning Attitude Adjustment	San Francisco Groups	Friendly Circle	Sun Night Castro Speaker Discussion
Attitude Adjustment Zoom	Not a Glum Lot	A Way Out	Girls Gone Mild	Sunday Sunrise
Awareness/Acceptance	Quitting Time	Any Lengths	High Noon Zoom	Surf
Corte Madera Saturday Candlelight	Serendipity (in the garden)	Anything is Possible for Beginners	Hilldwellers	There is a Solution
Friday Night Book	Sisters In Sobriety	Bernal New Day	Living Sober with Infertility	Thursday Night Women's Meeting
Greenfield Newcomers	Tuesday Chip	Came to Believe	Reality Farm	Too Early
Intimate Feelings		Castro Sober Sisters	Say Hey Tuesday	Valencia Smokefree
Marin Young People		Cow Hollow Young People	Serenity Seekers	Wake Up on Third Street
Monday Night Stag Tiburon		Each Day a New Beginning	Sesame Step	West Portal
Monday Nooners		Each Day a New Beginning - Virtual	Sometimes Slowly	Women's Kitchen Table

5. New IGRs, Visitors, AA Anniversaries
  - a. New IGRs: Noah G., Tuesday Chip (San Rafael); Zoe A., Greenfield Newcomers (San Rafael); Lindsay L., Friday Night Book Study (Larkspur), Jackie Z, Anything is Possible; Ali H, Each Day a New Beginning, Alt-IGR
  - b. Visitors: Phil S, SFBTG; Charlie B, San Mateo Liaison
  - c. AA Anniversaries: Isae, 30 years; Lexi, 3 years; Clayton, 30 years; Chad, 4 years
6. Approval of agenda (*housekeeping item*)
  - a. Approved
7. Approval of last month's Intergroup Meeting minutes (*housekeeping item*)
  - a. Approved

## 7:15 Officer Reports

1. Board Chair -Charlie
  - a. Tonight was the first meeting of the Outreach Committee
  - b. Intergroup's annual report will be presented in the next month or two
  - c. Happy one year anniversary to Christina!
2. Treasurer - Jim
  - a. Revenue:
    - i. Total Revenue \$282,000, 5% under budget but 9% ahead of last year
    - ii. Individual contributions under, but up 50%
      1. Plus \$5,000 month over month
    - iii. Group contributions exceed budget and prior year when adding in "fellowship contributions" (from other service entities
    - iv. Bookstore sales at budget and exceed prior year by 44%
  - b. Expenses:
    - i. Total expenses \$330,000, 6% under budget but 13% ahead of prior year
    - ii. Deferral in rent increase and other measures to improve slightly
  - c. Deficit and rating:
    - i. Budgeted deficit of \$30,000, however actual deficit is currently at \$22,000
    - ii. Revenue surge and expense management likely to close the gap

- iii. We can pay for 1.2 months of expenses without prudent reserve, which is a rating of Fair to Good
    - iv. Cash is holding, and we expect improvement in December and January
  - d. Faithful Fivers
    - i. 343 Faithful Fivers (up 38) donated \$4,558 (up \$402); average contribution is \$13.29
    - ii. Faithful Fivers was termed approximately 30+ years ago where \$5 = \$10.60 today
    - iii. Submit new ideas for rebranding Faithful Fivers to [treasurer@aasfmarin.org](mailto:treasurer@aasfmarin.org)
  - e. Question/Answer:
    - i. If a group collects money for Gratitude Month, but doesn't submit their contribution until January, it will be counted towards 2023
- 3. Executive Director, Christina
  - a. One Year as a special worker with Intergroup! Grateful for the opportunity. It has come with both challenges and successes:
    - i. Challenges
      - 1. Central Office Internet from DSL to Fiber continues to be an issue
    - ii. Successes
      - 1. Volunteers back in office. Currently 6 volunteers work two hour shifts each week.
      - 2. Intergroup with name change
      - 3. Kicking off the Marin Pop-Up Bookstore
      - 4. New Website! More to come from Communications Committee
      - 5. First Outreach Committee met today
      - 6. Opportunity to collaborate with other service entities
  - b. Service Opportunities - Spread the word! Refer to Packet with more information
    - i. Volunteer bookkeeper - help out with QuickBooks
      - 1. 2x a month (12 hour commitment); 2 year sobriety requirement
    - ii. Marin Pop-Up Bookstore Coordinator
      - 1. 1x a month going to Marin District Meeting, third Monday of the Month from 6:30-9:30PM; 2 year sobriety requirement
    - iii. Central Office Volunteers - especially on Fridays
      - 1. Sobriety requirement 1 year
  - c. Encourage new Secretaries and Treasurers to register with Intergroup to receive updates and subscribe to *The Buzz*

### 7:31 Intergroup Committee Reports

- 1. *The Buzz*, Caitlin:
  - a. Thank you to John L. for stepping up to be Associate Editor
- 2. The Sunshine Club, Clayton:
  - a. Seeking co-chairs, especially one from Marin. Two-year sobriety requirement
  - b. Those interested in volunteering or wish to schedule a Sunshine Club meeting in person at home or hospital can contact [sunshineclub@aasfmarin.org](mailto:sunshineclub@aasfmarin.org)
- 3. Outreach, Alison T:
  - a. First meeting was tonight!
  - b. Discussion of statement of purpose and next steps
  - c. Help get the word out the committee (please do outreach about outreach)
  - d. Next meeting is directly before the Intergroup meeting at 6PM on the same link
  - e. Notes from today's meeting will be available
  - f. Contact [outreach@aasfmarin.org](mailto:outreach@aasfmarin.org) or [Alisontuckman@yahoo.com](mailto:Alisontuckman@yahoo.com) or [Christina@aasfmarin.org](mailto:Christina@aasfmarin.org) with any questions
- 4. Help Chat, Colleen:
  - a. Email [helpchat@aasfmarin.org](mailto:helpchat@aasfmarin.org) for more information on how to volunteer with HelpChat
- 5. SF Teleservice, Christina on behalf of Co-Chair Jeff

- a. SF Teleservice is In need of a Chair; 2 year sobriety requirement
  - b. Also need a Friday Daily Coordinator
  - c. Email [sfteleservice@aasfmarin.org](mailto:sfteleservice@aasfmarin.org)
  - d. Spread the word and refer to packet page 13
6. The Point, Bernadette:
- a. Save the Date: Writing workshop on Sunday, March 21st from 2-5PM on Zoom
  - b. Moved the committee meeting time to first Mondays at 5:30PM
    - i. Next Meeting (online) February 6th at 5:30PM
  - c. Now available [writing prompts](#) for each month on *The Point*!

### 7:35 Service Committee Liaison Reports

1. Marin Teleservice, Jillian:
  - a. The next volunteer orientation is at 6:30 PM on Tuesday, January 24 followed by a business meeting at 7:30PM. We continue to meet on Zoom
  - b. At the January meeting, we will turn over all committee positions; 6 month sobriety requirement
  - c. For more information, to sign up to volunteer for a shift, and/or to get the link to the meeting, go to our website [www.marintelesevice.net](http://www.marintelesevice.net)
2. SF H&I, Chad:
  - a. Next Meeting in person, January 21 at 10AM at 2900 24th Street in SF
  - b. Orientations are scheduled in person every third Saturday of the month at 11AM
  - c. Currently have 3 H&I Zoom meetings; 22 in-person meetings and 1 new in-person meeting
  - d. SF H&I needs volunteers to take meeting into the facilities
  - e. Area 62 is looking for regional Chair for H&I NorCal and we filled the correctional co-chair position
3. SF General Service, Alison:
  - a. Election Season for the District (General Service)
  - b. Agenda topics to arrive in late February; workshop coming in mid-March (hybrid)
  - c. The General Service Office (GSO) will re-open for visitors after two years! If you are visiting NYC, please make an appointment
4. MCYPAA, Kaitlin:
  - a. Meets the first Sunday of each month with the exception of this month to accommodate the holiday. We will be meeting 2PM Sunday, January 8 at the Marin Alano Club and will discuss events like game night and dancing.
5. Marin General Service, Andrew:
  - a. All Panel 73 Officer positions filled
    - i. Incoming DCMC - Dylan R
    - ii. Incoming alt CDMC - Kate K (future liaison)
  - b. Created Technology and information Services Committee. Meeting time and date TBD.
  - c. Online concept study - First Tuesday of the month at 7pm and they are in need of a chair

### 7:45 Old Business

- Inventory Question 4 Break-out Session: Should Intergroup use a decision-making process for non-routine matters that includes discussion, vote and, whenever possible, substantial unanimity, or a two-thirds majority? Responses from break-out session were shared back after the meeting:
  - Group #1:
    - Group wants more clarity on:
      - Actual definition/distinction between routine vs non-routine matters.
      - *Who*, then, determines if the matter is routine vs non-routine? The Board or IGRs? One fellow said this should be a democratic process for us to decide whether it's common or uncommon.

- As a side, if a matter has a cost associated with it (i.e. upgrading to new internet), one fellow said they'd prefer to have a cost minimum or maximum defined for IGR involvement in regards to decision-making (i.e. "any matter under or exceeding X amount, the Board will automatically handle that decision-making process without consulting IGRs")...this fellow said they didn't want IGRs to be burdened with too much decision-making.
    - We were left asking ourselves, does it make sense to have a monthly meeting (or agenda item) dedicated to getting clarity on this to define these unknowns?
  - Group #2:
    - Discussion centered around what's routine versus non-routine? Would be helpful to have clarity on that. Having that information would help inform the need for a decision-making process. The consensus seemed to be that a big topic requires a big vote, small topic small vote. Or no vote for small topics. Let committees stick with deciding the routine issues.
  - Group #3:
    - Most people thought no further action was required in response to Question #4, some people had two main concerns:
      - where is "substantial unanimity" defined, and who decides when a matter is "non-routine"?
    - Someone suggested that "substantial unanimity" is defined in the Bylaws, but it's unclear. As to whether a matter is "routine" or "non-routine," it was the sense of the group that the IGRs should decide that.
  - Group #4:
    - Members not seeing the need for further action based on solutions offered and vote to move forward
    - Suggestion to have more discussion on the solutions offered in the packet
    - If this was something about an event that happened two years ago, it seems like it is a philosophical issue rather than practical. Move forward with solutions offered as we are focused on other issues at this time

## 8:05 New Business

- Accessibilities Presentation (Claudia G., CNCA 06 Accessibilities Committee Co-Chair)
  - Hearing from deaf and hard of hearing community that closed captioning and online meetings are great, but many want to be in person with other hearing and non-hearing people.
  - In the past several areas had ASL meetings but they have all gone away, including: San Francisco, Sonoma and Alameda
  - In many cases, Intergroups are on the front lines when it comes to accessibility issues
  - Questions SF and Marin Intergroup are encouraged to think about:
    - How can this service be provided?
    - Is there a way that San Francisco and Marin can reach out to the deaf and hard of hearing community to find out where they would like a meeting?
  - Encourage IGRs to help figure out how San Francisco and Marin counties can provide at least one ASL meeting in our area.
  - The CNCA 06 Accessibilities Committee will continue to meet with Intergroups and will send out additional information regarding this issue
  - Refer to page 20 of the packet for more information and how to contact Claudia
- Returning to In-Person Meetings:
  - At the last Intergroup meeting there was a question regarding going back to in-person Intergroup meetings. The meeting was open for discussion/thoughts:
    - Online and Zoom is accessible for all, alleviates any excuses and it is

convenient. With the new Outreach Committee, being online could be a selling point to get new IGRs.

- Worthwhile to consider going back to in-person meetings. Shift in AA that people are using Zoom to not go to AA and shifting the culture (group of one alcoholic talking to another).
- Could be a real benefit to go back to in-person. Able to talk one-on-one with people and get to know them. However, there is an appeal of online, especially for those who are traveling

#### **8:30 Targeted Message**

1. **Be of service** to San Francisco and Marin Intergroup - reach out to [aa@aasfmarin.org](mailto:aa@aasfmarin.org) for details. Here are some of the volunteer positions we are looking to fill:
  - a. [Volunteer Bookkeeper](#)
  - b. [Marin Pop-Up Bookstore Coordinator](#)
  - c. [San Francisco Teleservice Chair](#)
2. Sign up for **Faithful Fivers** to support the work of San Francisco and Marin Intergroup. To sign-up visit, [aasfmarin.org/contributions](https://aasfmarin.org/contributions). Your additional contributions support important 12th Step services, including running Central Office, selling A.A. literature, publishing the meeting schedule and our website at [aasfmarin.org](https://aasfmarin.org).
3. New Year, New Commitment? Please encourage Secretaries and Treasurers to register with Intergroup as a Trusted Servant to stay informed. To sign-up, visit [aasfmarin.org/tsreg](https://aasfmarin.org/tsreg).

**Adjourn with the Responsibility Statement**



# **Intercounty Fellowship of Alcoholics Anonymous**

serving San Francisco and Marin Counties

## **December 19, 2022 Intergroup Board Meeting Minutes**

**Present:** Charlie, Christina, Chip, Elena, Chip, Isae, Judith, Nikki, and Gloria

**Planned Absence:** Andrew

### **Meeting called to order by Chair at 6:30**

- Check-ins
- Review/Approve Agenda
  - Approved with no changes
- Review/Approve November Board Meeting Minutes
  - Approved with no changes

### **Executive Session**

- Reviewed the Executive Director Annual Review Process and Timeline for 2023

### **Board Committee Reports:**

- Reviewed attendance to service entities and Intergroup committees

### **Board Reports**

- Chair:
  - Our January board meeting and bookstore inventory is January 22, in-person at Central Office.
- Executive Director:
  - Just attended the SF Teleservice Committee meeting, where the chair announced she is stepping down. Grateful the board is committed to serving as committee liaisons so we can better support our Intergroup committees. Will prioritize moving the remaining phone line to Zoom so we can have more control over blocking abusive callers.
  - We are waiting to hear back from the landlord regarding the 2023 rent increase.
  - Central Office completed a site survey with Google Fiber Webpass. We are awaiting the landlord to sign the Right of Entry Agreement.
  - Updated the Annual Goals and Objectives document for 2022.
- Treasurer:
  - Financial Statements YTD November 30, 2022
    - Revenues \$307,000, -\$15,000 under budget



- Individual Contributions increased \$5,000; from October to November from \$10,000 to \$15,000
- Expecting larger group contribution surges in December and January due to commitment turnovers, Gratitude Month and the Intergroup letter
- Expenses are consistent, \$291,000, -\$21,000 under budget excludes Cost of Goods Sold)
- Deficit is currently -\$22,000 compared to \$-30,000 budgeted
  - \$8,000 better than budget due to year-end-surge and announcements at meetings (plus 38 new Faithful Fivers)
  - Discussed idea of having various levels of Faithful Fivers (\$10, \$20) and ways to automate the system to make it easier to contribute and change the contribution amount
- Unrestricted Cash is at \$33,000 or 1.2 months “Fair”
- Cash \$35,884, 1.4 months = Fair to Good (closer to Good)

## **Board Committee Reports**

- Executive:
  - n/a
- Development:
  - Discussed opportunity to switch up the Intergroup meeting format. Propose that we continue with Inventory follow-up in January, switch to round robin committee format in February, then back to inventory in March
- Finance:
  - Will figure out the 2023 prudent reserve calculation based on the approved 2022 budget and 2022 actual expenses
  - Committee will assist with the Internal Audit and the 2022 annual report
  - Discussed the volunteer bookkeeper position and upcoming Treasurer board position and how to promote both service opportunities
- Governance:
  - Working on documentation for when to use our legal name (IFAA) vs San Francisco and Marin Intergroup
- Operations:
  - Meeting later this month

## **Old Business**

- Central Office rent update:
  - Waiting on the landlord regarding our rent increase
- Recommendations for Committee Chairs’ length of service and Intergroup election process:

- The Governance Committee incorporated feedback from the last board meeting
- Next steps include sharing the recommendations with the committee chairs for feedback
- The Committee Chair elections at the Intergroup-level will most likely commence at the July meeting. The list of Chairs would be split in half with elections occurring in January and July each year.
- Board Intergroup Committee liaisons:
  - Chip will serve as liaison for SF Teleservice
- Inventory follow-up at Intergroup:
  - At the next board meeting we will discuss responses to Question 4
  - Chip will contact the former Inventory Ad-Hoc Committee-members for facilitation

### **New Business**

- Proposed amendment to the Operations Manual:
  - Tabled until the next Board meeting
- Marin Fellowship Committee:
  - Officially changed their name from Marin Fellowship Intergroup to Marin Fellowship Committee. They will continue to be a nonprofit service entity putting on fellowship events in Marin and have expressed interest in collaborating with San Francisco and Marin Intergroup.
- Discussion about In-Person Intergroup Meetings
  - Suggestion to leave the decision to the Intergroup Representatives starting with new business discussion at the January Intergroup meeting.
  - We could do a poll during an Intergroup meeting.
  - May need to factor in cost for the in-person meetings.

**Meeting Adjourned at 8:38 pm**



# **Intercounty Fellowship of Alcoholics Anonymous**

serving San Francisco and Marin Counties

## **February 2023 Intergroup Meeting Treasurer's Narrative**

### **The Year in Review Ended**

**December 31, 2022**

#### **REVENUES:**

Year to date revenues exceeded budget as well as prior year in every category except individual which were only \$1,276 or 1% under prior year but exceeded budget by 3% Monthly individual contributions surged a whopping 78% from November to December and 101% as compared to prior year. Group contributions (not to be outdone) exceeded both budget by 1% which was a 6% increase over December 2021. Adding "Fellowship" contributions which are primarily group contributions consolidated via Marin Teleservice, as well as events such as Sobriety by the Bay were reclassified out of group contributions and increase those percentages to 10% and 15% respectively. Bookstore revenues exceeded prior year by 39% and were exactly on budget. The surge in revenues was greater than could be expected and directly attributed to those making announcements, reaching a little deeper, and getting the word out.

#### **EXPENSES:**

Expenses year to date were under budget by 6% consistent with November. The Central Office continued to maintain tight expense management as we'd been in deficit territory for the entire year. With the greater than expected surge in revenues, expenses did not overtake and left us with a net profit and increase in cash reserves.

#### **NET DEFICIT:**

IFAA turned the November YTD loss of -\$22K completely around to a net profit of \$13K with a budget loss of \$33K exceeding 2021 by \$3,738 dollars. Gratitude month, end of year contributions, Faithful Fivers, the contribution letter announcements, and getting the word out are all key factors in the turnaround as explained in revenues above. Profitability is 3.5% on revenues which is not egregious for a non-profit.

#### **LIQUIDITY RESERVE:**

Unrestricted cash in addition to our 6-month prudent reserve surged a whopping 2.7 months up from 1.2 months leaving us in a good position to cover cyclical losses which tend to occur from roughly February through October. 2.7 months of unrestricted cash is not excessive as many non-profits (Including GSO) carry a full 6 months on their balance sheet.

#### **FAITHFUL FIVERS:**

December saw another increase in Faithful Fivers adding another 32 for a total of 375 blowing past our year end goal of 350.

**Intercounty Fellowship of AA**  
**Budget vs. Actuals: 2022 Annual Budget - FY22 P&L**  
January - December 2022

	Jan 2022	Feb 2022	Mar 2022	Apr 2022	May 2022	Jun 2022	Jul 2022	Aug 2022	Sep 2022	Oct 2022	Nov 2022	Dec 2022	Total		
	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Budget	over Budget
Revenue															
Bookstore Sales	\$ 3,460.08	\$ 4,105.56	\$ 5,178.59	\$ 4,741.20	\$ 3,895.21	\$ 5,382.80	\$ 4,435.67	\$ 5,519.14	\$ 3,419.34	\$ 5,324.20	\$ 3,756.19	\$ 4,546.42	\$ 53,764.40	\$ 54,020.00	\$ -255.60
Total Fellowship	\$ 9,330.00	\$ 63.00	\$ 40.00	\$ 29.00	\$ 2,000.00	\$ 2,261.00	\$ 26.00	\$ 16.00	\$ 1,297.00	\$ 42.00	\$ 98.00	\$ 1,982.00	\$ 17,184.00	\$ 1,100.00	\$ 16,084.00
Total Group	\$ 27,721.34	\$ 13,692.76	\$ 9,664.93	\$ 13,307.86	\$ 12,766.13	\$ 12,300.67	\$ 13,898.02	\$ 11,311.74	\$ 17,645.37	\$ 13,741.33	\$ 15,880.61	\$ 31,779.65	\$ 193,710.41	\$ 191,500.00	\$ 2,210.41
Total Individual	\$ 6,961.55	\$ 5,327.92	\$ 5,472.83	\$ 7,992.44	\$ 5,624.39	\$ 6,118.63	\$ 5,017.60	\$ 5,088.51	\$ 6,037.09	\$ 10,133.74	\$ 15,017.00	\$ 26,668.98	\$ 105,460.68	\$ 102,350.00	\$ 3,110.68
Total Revenue	\$ 47,472.97	\$ 23,189.24	\$ 20,356.35	\$ 26,070.50	\$ 24,285.73	\$ 26,063.10	\$ 23,377.29	\$ 21,935.39	\$ 28,398.80	\$ 29,241.27	\$ 34,751.80	\$ 64,977.05	\$ 370,119.49	\$ 348,970.00	\$ 21,149.49
Cost of Goods Sold	\$ 2,652.72	\$ 2,807.85	\$ 3,754.03	\$ 3,766.04	\$ 3,337.23	\$ 4,003.90	\$ 3,394.38	\$ 4,692.18	\$ 2,606.89	\$ 4,003.18	\$ 2,856.43	\$ 3,422.63	\$ 41,297.46	\$ 42,800.00	\$ -1,502.54
Gross Profit	\$ 44,820.25	\$ 20,381.39	\$ 16,602.32	\$ 22,304.46	\$ 20,948.50	\$ 22,059.20	\$ 19,982.91	\$ 17,243.21	\$ 25,791.91	\$ 25,238.09	\$ 31,895.37	\$ 61,554.42	\$ 328,822.03	\$ 306,170.00	\$ 22,652.03
Expenditures															
Employee	\$ 16,962.01	\$ 16,015.46	\$ 17,577.45	\$ 18,025.11	\$ 18,025.11	\$ 18,114.94	\$ 18,262.74	\$ 19,970.83	\$ 18,556.75	\$ 18,558.76	\$ 18,230.78	\$ 18,112.77	\$ 216,412.71	\$ 216,960.00	\$ -547.29
Intergroup	\$ 37.29	\$ 146.45	\$ 210.15	\$ 580.19	\$ 920.99	\$ 284.93	\$ 562.64	\$ 246.80	\$ 993.44	\$ 300.60	\$ 1,558.93	\$ 802.57	\$ 6,644.98	\$ 11,960.00	\$ -5,315.02
Operational	\$ 5,378.10	\$ 1,626.89	\$ 9,801.53	\$ 6,153.67	\$ 5,623.66	\$ 5,965.93	\$ 6,580.57	\$ 5,369.87	\$ 5,445.03	\$ 6,248.49	\$ 5,910.54	\$ 8,313.01	\$ 72,417.29	\$ 83,129.00	\$ -10,711.71
General Administrative	\$ 5,601.00	\$ 5,500.00	\$ 260.00	\$ 1,905.33	\$ 310.36	\$ 4.86	\$ 7,119.40	\$ 209.84	\$ 0.53	\$ 210.57	\$ 3,115.04	\$ 244.03	\$ 24,480.96	\$ 27,965.00	\$ -3,484.04
Total Expenditures	\$ 27,978.40	\$ 23,288.80	\$ 27,849.13	\$ 26,664.30	\$ 24,880.12	\$ 24,370.66	\$ 32,525.35	\$ 25,797.34	\$ 24,995.75	\$ 25,318.42	\$ 28,815.29	\$ 27,472.38	\$ 319,955.94	\$ 340,014.00	\$ -20,058.06
Net Operating Revenue	\$ 16,841.85	\$ -2,907.41	\$ -11,246.81	\$ -4,359.84	\$ -3,931.62	\$ -2,311.46	\$ -12,542.44	\$ -8,554.13	\$ 796.16	\$ -80.33	\$ 3,080.08	\$ 34,082.04	\$ 8,866.09	\$ -33,844.00	\$ 42,710.09
Total Other Revenue	\$ 225.52	\$ 101.23	\$ 201.36	\$ 51.30	\$ 101.34	\$ 151.30	\$ 407.34	\$ 552.44	\$ 51.30	\$ 1,108.34	\$ 70.32	\$ 840.12	\$ 3,861.91	\$ 1,000.00	\$ 2,861.91
Total Other Expenditures	\$ -33.05		\$ 28.20		\$ -52.44	\$ -24.37			\$ 0.26				\$ -81.40	\$ 0.00	\$ -81.40
Net Revenue	\$ 17,100.42	\$ -2,806.18	\$ -11,073.65	\$ -4,308.54	\$ -3,777.84	\$ -2,135.79	\$ -12,135.10	\$ -8,001.69	\$ 847.20	\$ 1,028.01	\$ 3,150.40	\$ 34,922.16	\$ 12,809.40	\$ -32,844.00	\$ 45,653.40

Thursday, Jan 19, 2023 11:21:38 AM GMT-8 - Accrual Basis

**INTERCOUNTY FELLOWSHIP OF AA**  
**BALANCE SHEET**  
as of December 31, 2022

	31-Dec-22	30-Nov-22	\$ Change	31-Dec-21	\$ Change
<b>ASSETS</b>					
Current Assets					
Cash					
Unrestricted Cash	\$72,149	\$32,853	\$39,295	\$59,315	\$12,834
Restricted Cash (Prudent Reserve)	\$157,953	\$157,939	\$14	\$170,399	(\$12,446)
Total Cash	\$230,102	\$190,792	\$39,309	\$229,713	\$389
Accounts Receivable	\$0	\$0	\$0	\$0	\$0
Inventory - Bookstore	\$20,587	\$22,937	(\$2,350)	\$14,813	\$5,774
Total Current Assets	\$250,689	\$213,730	\$36,960	\$244,526	\$6,163
Fixed Assets	\$0	\$0	\$0	\$0	\$0
Deposits	\$6,698	\$6,698	\$0	\$6,698	\$0
<b>TOTAL ASSETS</b>	<b>\$257,387</b>	<b>\$220,427</b>	<b>\$36,960</b>	<b>\$251,224</b>	<b>\$6,163</b>
<b>LIABILITIES &amp; NET ASSETS</b>					
Liabilities					
Accounts Payable	(\$69)	(\$69)	\$0	\$6,085	(\$6,154)
Payroll Liabilities	\$3,213	\$1,179	\$2,034	\$3,683	(\$470)
Sales Tax Payable	\$278	\$275	\$4	\$300	(\$22)
Advanced Sales	\$0	\$0	\$0	\$0	\$0
Total Liabilities	\$3,422	\$1,385	\$2,037	\$10,069	(\$6,646)
Net Assets					
Net Assets, Beginning of Year	\$241,155	\$241,155	\$0	\$227,927	\$13,228
Net Surplus/(Deficit), YTD	\$12,809	(\$22,113)	\$34,922	\$13,228	(\$418)
Total Net Assets	\$253,964	\$219,042	\$34,922	\$241,155	\$12,809
<b>TOTAL LIABILITIES &amp; NET ASSETS</b>	<b>\$257,387</b>	<b>\$220,427</b>	<b>\$36,960</b>	<b>\$251,224</b>	<b>\$6,163</b>

## **Inventory Question 4 Recap (from January 2023 Intergroup Meeting)**

### **Inventory Question 4 Break-out Session:**

Should Intergroup use a decision-making process for non-routine matters that includes discussion, vote and, whenever possible, substantial unanimity, or a two-thirds majority? Responses from break-out session were shared back after the meeting:

#### **Group #1:**

- Group wants more clarity on:
  - Actual definition/distinction between routine vs non-routine matters.
  - *Who*, then, determines if the matter is routine vs non-routine? The Board or IGRs? One fellow said this should be a democratic process for us to decide whether it's common or uncommon.
  - As a side, if a matter has a cost associated with it (i.e. upgrading to new internet), one fellow said they'd prefer to have a cost minimum or maximum defined for IGR involvement in regards to decision-making (i.e. "any matter under or exceeding X amount, the Board will automatically handle that decision-making process without consulting IGRs")...this fellow said they didn't want IGRs to be burdened with too much decision-making.
  - We were left asking ourselves, does it make sense to have a monthly meeting (or agenda item) dedicated to getting clarity on this to define these unknowns?

#### **Group #2:**

- Discussion centered around what's routine versus non-routine? Would be helpful to have clarity on that. Having that information would help inform the need for a decision-making process. The consensus seemed to be that a big topic requires a big vote, small topic small vote. Or no vote for small topics. Let committees stick with deciding the routine issues.

#### **Group #3:**

- Most people thought no further action was required in response to Question #4, some people had two main concerns: where is "substantial unanimity" defined, and who decides when a matter is "non-routine"?
- Someone suggested that "substantial unanimity" is defined in the Bylaws, but it's unclear. As to whether a matter is "routine" or "non-routine," it was the sense of the group that the IGRs should decide that.

#### **Group #4:**

- Members not seeing the need for further action based on solutions offered and vote to move forward
- Suggestion to have more discussion on the solutions offered in the packet
- If this was something about an event that happened two years ago, it seems like it is a philosophical issue rather than practical. Move forward with solutions offered as we are focused on other issues at this time

## 5) How can Intergroup avoid allowing any members to assume excessive authority over Intergroup policy or actions?

Responses and solutions fell under three general themes: 1) Principles: Traditions and Concepts; 2) IFAA Structure; and 3) Education.

### 1) PRINCIPLES: TRADITIONS AND CONCEPTS

- The Traditions and Concepts should guide us always, they will steer IFAA away from excessive authority.
- The Concepts apply to service bodies and how they inter-relate, while the Traditions apply to autonomous groups.
- Rotation of Leadership is important.
  - 20 years is too long for a special worker to serve in a leadership position.
- Concepts talk about “unqualified authority” in terms of “unbounded authority” and “unspecified authority”.
- In A.A. we have an inverted triangle of authority – ideas should come from the groups at the top to the Board at the bottom.
- **SOLUTIONS OFFERED:**
  - Have a discussion at the IG meeting on what constitutes “unqualified authority”.

### 2) IFAA STRUCTURE

- People need to understand that the Board is a non-profit with certain laws and guidelines we have to follow.
- More representation needed: 50 groups making decisions for 900 is excessive authority.
- More participation in committees: we can't have a small number of people doing all the committee work.
- **SOLUTIONS OFFERED:**
  - Bylaws need to clearly specify responsibilities and level of authority, but also allow for gray areas so it's not too rigid.
  - Regular Inventory for the Board and for IG.

### 3) EDUCATION

- We need education on the Concepts.
- If an IGR asks the Board or Executive Director a question, don't just tell them to read the Bylaws, take the time to answer the question so everyone learns.
- “It's dismissive to say that our concerns are from a lack of education.”
- **SOLUTIONS OFFERED:**
  - Open Office Hours.
  - Monthly Concept Study before the regular IG meeting, with guest speakers.



SAN FRANCISCO & MARIN  
INTERGROUP

*In collaboration with Marin General Service*



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# MARIN POP-UP BOOK STORE

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3RD MONDAY OF THE MONTH  
6:45-7:30PM & 9-9:30PM

NEXT POP-UP DATES:

NOV 21, DEC 19, JAN 16, FEB 20 & MAR 20

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PRE-ORDER A.A. LIT AND CHIPS @  
[SHOP.AASFMARIN.ORG](http://SHOP.AASFMARIN.ORG)  
AND PICK IT UP IN MARIN!



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WITHOUT PRE-ORDER (CARD ONLY)



JACKSON CAFE @ VIVALON  
930 TAMALPAIS AVENUE, SAN RAFAEL



AA@AASFMARIN.ORG | 415-674-1820



# Wit's End Step Study 37th Anniversary!



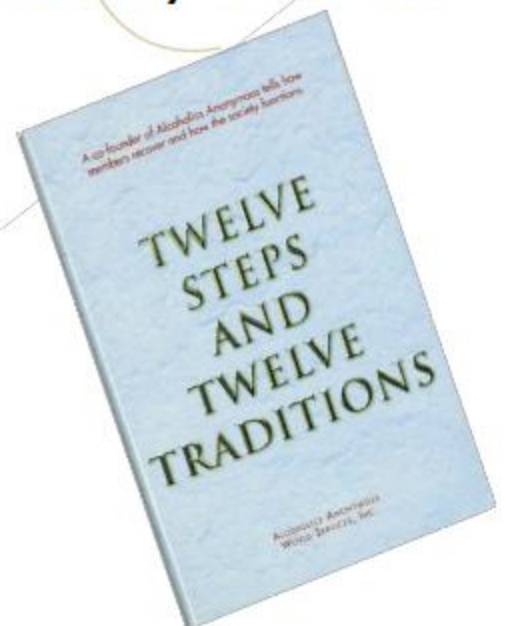
Tuesday, January 31, 2023

6:30pm

Potluck

8:00pm

Meeting



Grace United Methodist Church,  
2540 Taraval St. San Francisco  
(between 35th & 36th Ave. @ Sunset Blvd)

# PIE & ICE CREAM SOCIAL @ **SINBAR**

*Sobriety in the Sunnyside since 1973*

**- Celebrating 50 Years of Service !! -**

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**Sunday, February 5th 2023 @ 8:00PM**

415 Edna Street @ Hearst, San Francisco

**Tim H. speaking (53 years of sobriety)**

Speaker meeting - Refreshments after







# Super Bowl LVII Party - Big Screen Projection

Sunday, February 12<sup>th</sup>

Speaker Meeting @ 2:30pm

Kickoff at @ 3:30pm

BRING A SNACK TO SHARE –  
pizza, soft drinks & coffee/tea provided

Suggested Donation: \$10.00  
(no one turned away for lack of funds!)

VENUE: The Jackson Café at Vivalon  
930 Tamalpais Ave, San Rafael

Co-hosted by Marin Fellowship Committee  
& the Spiritual Testosterone AA meeting

[www.aamarin.org](http://www.aamarin.org)

Bring your friends & families!

