



Intercounty Fellowship of Alcoholics Anonymous
serving San Francisco and Marin Counties

San Francisco and Marin Intergroup Meeting - Agenda

Wednesday, August 3, 2022, 7-8:30 PM

Intergroup coordinates services which individual groups in San Francisco and Marin cannot provide. We bring these services, as well as service opportunities, to our Member Groups. Our Intergroup observes the intent and spirit of A.A.'s Twelve Traditions and Twelve Concepts for World Service, as well as A.A.'s Three Legacies of Recovery, Unity, and Service.

7:00 Getting Started

1. Open with the Serenity Prayer
2. Call to order. Statement of Purpose
3. Review the minutes and agenda
4. Roll Call
5. New IGRs, Visitors, AA Anniversaries
6. Approval of agenda (*housekeeping item*)
7. Approval of last month's Intergroup Meeting minutes (*housekeeping item*)

7:15 Officer Reports

1. Board Chair
 - a. Communications Survey Feedback
2. Treasurer
3. Executive Director

7:30 Intergroup Committee Reports (up to 2 minutes/report)

7:45 Service Committee Liaison Reports (up to 2 minutes/report)

7:55 Old Business

1. Inventory Question #2 Break-out Session

8:25 New Business

n/a

8:25 What's On Your Mind

8:30 Targeted Message

1. Marin Pop-Up Bookstore starts August 15. Literature and chips can be [pre-ordered](#) (and select literature will be available for sale) - at the monthly Marin General Service meeting @Vivalon (930 Tamalpais, San Rafael) on Monday 8/15 from 6:45 to 7:30pm and 9 to 9:30pm.
2. Support our Intergroup service committees - check out our calendar on aasfmarin.org to see when the service committees meet.
3. Become a [Faithful Fiver](#) and support San Francisco and Marin Intergroup's efforts to carry the A.A. message of hope and recovery to the still suffering alcoholic in Marin and San Francisco.

Adjourn with the Responsibility Statement

Intergroup Information

1. **Next Intergroup Meeting** is Wednesday, September 7, 2022. Our monthly meeting will continue to be held online per local guidelines from the health department until further notice. Please email development@aasfmarin.org with any questions.
2. **Intergroup Newcomers:** If you are here for the first time tonight, we welcome you and we appreciate your presence and your participation.
3. **Intergroup Voting:** Only elected Intergroup Representatives (IGR) or Alternate Intergroup Representatives (AIGR) vote. An elected Intergroup Representative may vote after: a) having attended the Intergroup orientation and b) having attended a previous Intergroup meeting as an elected representative. An elected Alternate Intergroup Representative may vote at the first meeting attended. Time of term and method of selection of both IGR and AIGR is determined by individual Member Groups.
4. **Registration Sheet:** If you are an elected Intergroup Rep (IGR), please be sure to fill out the registration sheet. If you are visiting, please do not fill out the registration sheet!
5. **Meeting Absences:** Any Member Group who has not sent a representative for three (3) consecutive meetings will be considered "inactive" for purposes of voting and determining a quorum.
6. **Procedures for Intergroup Agenda** (i.e. how to get things going)
 - a. Intergroup Committee Chairs and Intergroup Reps may suggest that an item or topic be placed on the monthly Intergroup agenda by contacting the Executive Director or the Board Chairperson by email at least two (2) weeks prior to the monthly Intergroup meeting.
 - b. A proposed agenda item should be able to be stated as a single simple declarative proposition (e.g. "Intergroup Reps should be required to wear tennis shoes to Intergroup meetings").
 - c. The first time that a proposed item or topic is placed on the Intergroup agenda it shall be placed on the "New Business" calendar as a discussion only item (i.e. as opposed to a "voting item")
 - d. Thereafter, an item or topic which is placed on the agenda for a second time shall be placed on the "Old Business" calendar as either a discussion only item, or, if the issue is deemed ripe for a vote, as a voting item.
 - e. (The exception to this limitation (i.e. that an item not be on the agenda as a voting item until after it has at least once been on the agenda as a discussion only item) is where the item is determined by the Board Chairperson to be an "Urgent Matter")
 - f. Discussion of an agenda item shall not be unlimited, and shall be monitored by the Board Chairperson as to the allotted time to be afforded to any single individual to express an opinion or provide information on the item.
 - g. When the matter is on the agenda as a "voting item" the item will pass on a simple majority (i.e. 50% +1) if it is a minor matter (including, where applicable, the expenditure of only a nominal amount of money); but, that all other matters shall be passed only by substantial unanimity - a 2/3 majority, especially where policy or precedent are being established, or an appreciable amount of money is to be spent, or, where the issue has been the subject of considerable controversy (i.e. lots of "loving discussion").
 - h. In 2018 we adopted use of a Consensus Model for decision making. This model is a way of reaching agreement between all members of a group. Instead of simply voting for an item and having the majority of the group getting their way, a consensus group is committed to finding solutions that everyone actively supports - or at least can live with. This makes sure that all opinions, ideas and concerns are taken into account. By listening closely to each other, we aim to come up with proposals that work for everyone, by weaving together everyone's best ideas and most important concerns - a process that often results in surprising and creative solutions, inspiring both the individual and the group as a whole.



Intercounty Fellowship of Alcoholics Anonymous

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Intergroup Meeting Proposed Minutes

Wednesday, July 6, 2022, 7-8:30 PM

Intergroup coordinates services which individual groups in San Francisco and Marin cannot provide. We bring these services, as well as service opportunities, to our Member Groups. Our Intergroup observes the intent and spirit of A.A.'s Twelve Traditions and Twelve Concepts for World Service, as well as A.A.'s Three Legacies of Recovery, Unity, and Service.

7:00 Getting Started

1. Open with the Serenity Prayer
2. Call to order. Statement of Purpose
3. Alison: Orientations are being held before each intergroup meeting at 6pm.
4. Review the minutes and agenda
5. Roll Call
 - a. 37 groups represented: 27 from San Francisco, 10 from Marin

Marin Groups	Serendipity (in the garden)	Castro Monday Night Big Book	Mellow Mission Sunrise	Sunset Speakers Step
Barnyard Group	Sisters In Sobriety	Each Day a New Beginning	Pax West	Surf
Corte Madera Saturday Candlelight	Strawberry Daily Remote	Friendly Circle	Reality Farm	Too Early
Friday Night Book	San Francisco Groups	Girls Gone Mild	Say Hey Tuesday	Valencia Smokefree
Monday Nooners	Bernal New Day	High Noon Zoom	Serenity Seekers	Wake Up on 3rd St
Morning Attitude Adjustment	Blue Book Special	Hilldwellers	Sesame Step	West Portal
Not a Glum Lot	Boys Night Out	Huntington Square	Sometimes Slowly	Women's Kitchen Table
Quitting Time	Came to Believe	Living Sober with Infertility	Sunday Sunrise	

6. New IGRs, Visitors, AA Anniversaries
 - a. New IGR's: Sean L, Caitlin, Nick, Lana, Claire
 - b. Visitors: Jackie B-SF General Service
 - c. Anniversaries: Caitlin, Jackie B, Lea, Marty
7. Approval of agenda (housekeeping item)
 - a. There were no objections. Isae moved to approve the agenda, Alison seconded. Agenda was approved.
8. Approval of last month's Intergroup Meeting minutes (*housekeeping item*)
 - a. There were no objections or corrections to the minutes. Caitlin made a motion to approve. Isae seconded. Minutes were approved.

7:10 Officer Reports

1. Board Chair
 - a. Welcome to the new board members: Judy, Andrew, Gloria.
 - b. Thank you to the outgoing board members: Alan, Luke and Drew.
 - c. Thank you to everyone who participated in Founders' Day.
2. Executive Director
 - a. Thank you to Elena and everyone who stepped up to help with Founders' Day.
 - b. Central Office tax return extension was approved. They are due in November. Working with an accounting firm and will be able to meet the deadline. Are behind schedule due to transition in executive directors.

- c. Working with Jim to prepare next year's budget to present to Intergroup in November and approve by December.
 - d. Today got a shipment of Grapevine books that had been ordered in May, including *Fun in Sobriety* book.
 - e. Would like to get volunteers in Central Office. If you are interested and have a couple of hours to dedicate to help with bookstore orders or teleservice line, email aa@aasfmarin.org. Volunteer manual is being updated.
 - f. Marin Pop-Up Bookstore: idea came out of February inventory. Issue of accessibility to Central office came up. Pop-Up Bookstore would happen at General Service meeting in San Rafael. Marin members could order literature. Central Office will get it ready and bring to General Service meeting, as well as some additional literature. Sales will happen before and after meeting. Proposal hinges on getting the word out and Pop-Up Bookstore Liaison position needing to be filled. Idea needs to go to Marin District. Doing the footwork to get ready. This would be a 1 year pilot, with a 6 month checkpoint.
3. Treasurer
- a. Bookstore sales are up 90% compared to last year.
 - b. Contribution numbers are slightly skewed due to reclassifying categories.
 - c. Shift from individual to group contributions due to the pandemic.
 - d. Expenses are 8% below budget. Doing fine compared to budget.
 - e. Faithful Fivers increased to 297 in May, but slight decrease in contributions. More people are stepping up and giving what they can.
 - f. Questions: role of Sobriety by the Bay

7:30 Intergroup Committee Reports (up to 2 minutes/report)

1. Public Relations: Peter reported that they need to rotate leadership. Next meeting is July 11 at 7pm. If someone wants to join, could familiarize them with the duties. Sunday Streets this Sunday. July 16 will be at Jessie Alley Street Fair. If you know a professional group that wants to learn about AA, Public Relations can reach out to them to share information about how the program works. Email: sfpr@aasfmarin.org
2. Archives: Anyone willing to help can attend the meeting. Time for Mike the Archives chair to rotate out. If you are interested, reach out to Mike at Archives@aasfmarin.org.
3. Sunshine Club: bring meetings to members due to illness, accident, or any disabling condition. Actively updating volunteer list and seeking new volunteers. Could benefit from more participation in business meetings.
4. Technology: can use help in sharing the message that Tech committee is looking for help, especially people with knowledge of Air Table and Word Press. Business meeting is the first Monday of the month.
5. Point: July issue was released. Always calling for submissions - please tell people they are looking for stories.
6. Buzz: Email thebuzz@aasfmarin.org with upcoming events and flyers.

7:45 Service Committee Liaison Reports (up to 2 minutes/report)

1. Bridging the Gap: helps alcoholics on the inside get to meetings on the outside. Seeing an uptick in requests. In close contact with H&I. Meet 1st Tuesday of the month, orientation 6:30pm, business meeting 7pm.
2. Marin General Service: call for stories. Updating the pamphlet "AA for the Black and African American Alcoholic". Deadline is October 31. Developing 4th edition of Spanish Big Book. 2/3 of all contributions to GSO are under \$100.

3. San Francisco General Service: Conference results are in. Info is on sfgeneralservice.org. Summer assembly: August 13. SF Unity Day: October 8, hybrid meeting.
4. Marin Teleservice: Next volunteer orientation is July 26 at 6:30, followed by business meeting at 7:30. 5 F, Sat, Sun shifts available. Central Office is now answering phones except Monday and Wednesday. 6 month sobriety requirement.
5. Marin H&I: 2 new groups came on board. Looking for people who have 6 months or more. For jails, 1 year sobriety requirement.
6. San Francisco H&I: next business meeting is July 16 at noon.

7:55 Old Business

- a. Intergroup Question #1 Break-out Session - What is the primary purpose of the Intercounty Fellowship of Alcoholics Anonymous (commonly referred to as "Intergroup")?

Group 1: No further action needed. Suggestion to have educational outreach to groups on what IGRs do and what is Intergroup. One person wanted to explore "where is God in all of this?"

Group 2: List is comprehensive and well understood. Almost everyone agreed that no further action was needed. One person felt if any additional action is needed it's about how IGRs communicate to their groups about everything Intergroup does. Have ironed out bottom/top issues that had previously been an issue.

Group 3: There are more action items we can take in particular, increase diversity of people's experiences. How we make decisions within the board and how we relate decisions to the groups. Many people said no further action needed.

Group 4: Bullets demonstrate understanding of primary purpose and no further action needed. Should get the word out about service committees. Primary purpose still being fulfilled after many years of ups and downs.

Group 5: Went round robin about purpose of Intergroup.

Group 6: We are working toward primary purpose. Continued healing that has happened. Some gray area around what primary purpose is. How do we get better about carrying the message to the fellowship at large? How do we hold ourselves accountable?
- b. Vice-Chair: If you'd like to add an action item to the agenda, the agenda is the group's. Procedures for adding an agenda item were shared. Email the board chair at least 2 weeks prior to the meeting.

8:25 New Business

n/a

8:25 What's On Your Mind

- a. Maybe put out plea to Treasurers about why to send in contributions monthly rather than every half year. This can be communicated in the targeted message.
- b. What is the circulation of The Buzz? Around 2,000. Holding steady. Broad cross section of the fellowship subscribe. But many people still don't know about The Buzz. Open rate is impressive. People who subscribe are reading it.

8:20 Targeting Message

1. Support our Intergroup service committees - check out our calendar on aasfmarin.org to see when the service committees meet.

2. Sign up to become a Central Office volunteer. Email aa@aasfmarin.org for more information.
3. Sign up for *The Buzz* at aasfmarin.org/buzz to stay up-to-date on current events and activities in Marin and San Francisco.
4. Check out *The Point* at aasfmarin.org/the-point for local stories of recovery.

Next Intergroup Meeting: August 3rd on Zoom

Adjourn with the Responsibility Statement

Meeting was adjourned at 8:30pm.



Intercounty Fellowship of Alcoholics Anonymous

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June 2022 Board Meeting Minutes

Present: Charlie, Nikki, Elena, Jim, Christina, Alan, Isae, Chip

Absent: Luke, Drew, Paul

Meeting called to order by Chair at 6:33

- Check-ins
- Review/Approve Agenda
 - Changes: None
 - Approved
- Review/Approve Minutes
 - Changes: None
 - Approved

Board Reports

Chair:

- Outgoing Board Member recognition
 - Thanks for your service!
- Founders' Day acknowledgements
 - Thanks for all the hard work. Well attended, a success!
- New Director Orientation
 - 6pm Thursday, June 30, everyone's welcome

Executive Director:

- Thank you Elena, Isae and all who made Founder's Day a success!
- Marin Pop Up Bookstore
 - Came out of the Inventory
 - In contact with Jacqueline DCMC of Marin GS
 - Pilot, 6 month test period
 - Will include both pickup online orders and an assortment of items to be sold
 - Goals include raising awareness of IG and the central office bookstore
 - Marin ~\$8000; SF ~\$3000 online orders since start of the year
 - Getting the word out is one of the challenges to making this work
 - Configure QB to adjust for sales tax in Marin
 - Obtain a sales permit for Marin
 - Configure online bookstore to offer Marin pickup option
 - Need a volunteer to be the pop up bookstore liaison
 - Question: Is six months long enough for a pilot period? Will the word just be getting out just as it ends?
 - Check in at 6 months; what has the response been, how have we been doing, what works and what do we need to change

- Comment: Raising awareness in Marin of what IG/CO does will be super beneficial
 - Possibly get more IG representation from Marin
- Comment: Don't think the expense should be of major concern, especially if it succeeds at building bridges to the Marin Fellowship
- Comment/Suggestion: Will meeting literature reps want to go to the designated time or just pay for delivery? Could we hold an event separate from GS for selling books?
 - Shipping on average is \$10
 - Pop up Bookstore could show up anywhere if things go well with trial run.
- Proposed Ad-Hoc Outreach Committee
 - Also an idea that came out of the IG inventory
 - Not to take away from our service committees, hopefully this will benefit our committees
 - Build out the service committee pages on the website
 - We get ~50 IGR on average, last two months is closer to 30 IGRs
 - Reach out to our Spanish speaking meetings and Oficina Central
 - Co-chairs for committee (SF & Marin) plus Spanish speakers on the committee
 - Put the Orientation for new IGRs under the umbrella of this committee
 - One year trial period and evaluate
 - Question: What are the next steps to getting this started?
 - Take it to IG, take the temperature of other committees that may not be feeling supported, will adding another committee draw from an already shallow pool of volunteers?
 - Comment: Should the board discuss this more before taking it to IG?
 - These are direct results to feedback from Inventory
 - Suggestion: Set a target of how many meetings the committee should reach each week. Set some parameters about what the commitment involves.
 - Suggestion: Talk about it in accordance with when it came up in the inventory question.
 - 2nd question on inventory, bring it to IG in August
 - Add a teaser and build it up
- Alternative Work Week Schedule for Marcus Wonacott
- Opening Central Office to Volunteers
 - Early July?
 - "There's no emergencies in AA"
 - Take our time and develop a policy for our volunteers to keep them safe

Treasurer (Financials in Group Drive):

Revenues:

- Bookstore Sales 90% increase over previous year
- Fellowship Contribution categories added and dollars reclassified from Group
- Shift from Individual to Group contributions creating lag in revenue recognition (\$3,956 under budget but still 2% head of prior year)
- Expect Group Contributions to flood in June/July

YTD Totals as of May 31, 2022							
	Actual	Budget	Over Under Budget	%	Prior Year	Over Under Prior Year	%
Revenue							
Bookstore Sales	\$21,380.64	\$22,508.35	-\$1,127.71	-5%	\$ 11,267.83	\$ 10,112.81	90%
Fellowship Contributions	\$0.00	\$458.35	-\$458.35				
Contribution Box	\$162.00	\$0.00	\$162.00				
Marin Teleservice	\$3,500.00	\$0.00	\$3,500.00				
Sobriety By The Bay	\$7,800.00	\$0.00	\$7,800.00				
Total Fellowship	\$11,462.00	\$458.35	\$11,003.65				
Group Contributions	\$77,153.02	\$79,791.70	-\$2,638.68		\$ 84,143.48	-\$ 6,990.46	
Individual Contributions	\$32,181.73	\$43,375.00	-\$11,193.27		\$ 43,230.59	-\$11,048.86	
Total Revenues	\$142,177.39	\$146,133.40	-\$3,956.01	-3%	\$ 138,731.90	\$ 3,445.49	2%

Expenses and the Bottom Line:

- Expenses 8% below budget leaving \$8,851 ahead of failsafe
- Expenses 8% ahead of prior year was planned for and in line with inflation
- Decrease in Net Income from Prior Year due in part from shift to Group cont
- Slight reduction in liquidity from 2.5 months to 2.3 months still leaves us in an excellent liquidity position and expected to increase June/July

YTD Totals as of May 31, 2022							
	Actual	Budget	Over Under Budget	%	Prior Year	Over Under Prior Year	%
Expenses	\$130,629.37	\$141,672.75	-\$11,043.38	-8%	\$121,351.31	\$9,278.06	8%
Net Income	-\$4,834.41	-\$13,685.20	\$8,850.79		\$ 7,774.62	-\$12,609.03	
Liquid Cash	\$60,439						
Months	2.3	Excellent					

Officer Elections

Bylaws: **Section 5.2. Election, Term of Office, and Qualifications.** The Officers of the Corporation shall be elected by a majority vote of the Board at the annual meeting of the Board. The Chair, Vice Chair and Secretary shall each hold office for a one (1) year term.

- Chair

- Charlie offered, no other board members made themselves available, no objections, unanimous approval
- Vice-Chair
 - Nikki offered, no other board members made themselves available, no objections, unanimous approval
- Secretary
 - No one offered, to be continued next month. . .

Board Committee Reports

Executive:

- Did not meet

Development:

- Board retreat in August/September, please review the following
 - Finding a date that works for our moderator
 - If you know you'll be out of town in August (weekend) email Charlie
 - Review current committee key initiatives; think about next year's initiatives
 - We will be bringing in the inventory to inform the agenda of the retreat

Finance:

- Working session w/ Treasurer, ED & Staff 6/23
- Preparing IRS Form 5500 - employee benefit return
- Training ED on preparing Board and Intergroup financials
 - *a key initiative from last year's board retreat
- Board Financials consistent with Intergroup
 - *also a key initiative achieved from last year's retreat
- Fellowship Revenue categories added consistent with *The Point (Cont. Box, Fellowship Events, Intergroup, Marin Tele, Sobriety By The Bay, YPAA, Other)*

Governance:

- Discussion to continue around bylaws recommending absentee IGR must attend Orientation to restore voting privilege

Communications:

- Communications survey will be presented to IG in the next month or two

Operations:

- Reviewing Operations Policy manual

Intergroup Liaison Reports

- Fellowship Committee
 - Almost had someone for the Fellowship Chair, the search continues
 - Thank you to everyone who attended and volunteered at Founders' Day
- Bridging the Gap

Old Business

- Inventory break-out session
 - We have 6 volunteers to facilitate the break out room discussions, may need more?
 - Nikki can set up the break out rooms
 - 6-7 people per room (max 10 per room)
 - Should be a good practice run with an easy question, work out the kinks as we go forward.
 - Question: Should visitors participate?
 - We want to avoid turning this into a repeat inventory, we want to discuss if the feedback we received should turn into an actionable item.
 - We don't need to exclude visitors
 - Question: What are the breakout rooms supposed to do? What do they bring back?
 - Does the feedback require further action?
 - Each breakout room will report back
 - Discuss the protocols for bringing an item to the agenda
 - Add slide to agenda
 - 5 minutes to set up rooms, 15 minutes in the breakout, 10 minutes to report out
 - Question: Will there be instructions for each facilitator?
 - Yes, Chip will write it up
- Orientation Committee:
 - Include the IFAA IGR Service Manual? (pdf version available) - yes
 - Board member to fill in for monthly Intergroup Orientation training?
 - Charlie will sit in this month

New Business

- # of Board Seats is currently 10
 - Christina is no longer a board member
 - An odd number is a nice reassurance in case of a split vote
 - We have a slate of individuals to pull from already if we choose to add a member
 - We can wait and see how things go with 10
 - The board has a lot of work and it feels like the workload is growing
 - Having more capable hands would be nice
 - Hard to replace someone when a board member resigns while the work still needs to get done
 - Table to next month's board meeting
- Draft Non-Discrimination Policy
 - Table to next month for discussion and possible vote for inclusion in Operations Manual
- MCYPAA liaison at Intergroup
 - If committees want to have a liaison then we should welcome them with open arms
 - Any opposition? Should it be discussed at IG?

- Comment: Allow them a platform and if there are any objections then it can be brought to the attention of IG; does not need to be voted on by Intergroup as a whole.
 - Move to table this
 - YPAA has had liaisons in the past (GGYPAA); we no longer have any so it might be nice to have it back
 - YPAA does contribute to IG
 - Tabled for next month
- Committee Chair elections
 - Section 3.17. Committee chairs must be approved by both a majority vote of IGR's and a majority vote of the Board.
 - Should the board implement something for an annual vote or bi-annual basis?
 - Comment: It sounds like a hassle, but it's in the bylaws
 - Comment: Practical matter, what happens if they don't get approved?
 - Comment: How do you pick your chair?
 - More research, more discussion with the committees on how to approach, or if we need to amend the bylaws
 - Comment: It could be helpful for continuity of commitments, spirit of rotation. How are we structuring our service committees for length of service and rotation?
 - Bi-annual elections, or putting forward a slate of chairs for ratification
 - Approach the committees with the information in our bylaws and ask for their input on how this might be beneficial to their needs
 - To be continued
- Tech Conference 9/9-9/11
 - In person
 - Could we possibly send someone from the tech committee of a board member?
 - A very informative workshop
 - Do we have the revenue to send someone?
 - \$3088 under budget ytd
 - Comment: Offering it to the Tech Committee might be a more effective use of funds
 - Comment: can we agree to offer it to someone now?
 - Write up protocols for travel expenses (airfare, hotel, per diem) Christina
 - Info on prior tips
 - Christina will reach out to Tech committee and offer the trip
- Should we hire an accountant?
 - Should the treasurer commitment be a paid position?
 - Put on the agenda for further discussion
- Proposed Executive Session (15 minutes)
 - Should there be time on our board meetings for discussion without the ED
 - Possibly quarterly put it on the agenda, if something comes up
 - Sidenote: Should the ED be a member of the Executive committee?
 - Table to get more input (specifically from Paul)



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August 2022 Intergroup Meeting Treasurer's Narrative

Year to Date Ended

June 30, 2022

REVENUES:

Bookstore Sales were a whopping 77% ahead of the prior year, and largely anticipated as per budget. Though largely passthrough, they are a sign of foot traffic in the Central Office and interest in the Intergroup. Marin Teleservice made another generous contribution of \$2,100 and as discussed in the last intergroup meeting, such contributions have been parsed out of Group Contributions and detailed in their own category under "Fellowship". Group Contribution actuals are understated as compared to budget because of that reclassing. Total Revenues are 7K or 4% under budget but still ahead of the prior year.

EXPENSES:

The shortfall in Revenues was more than made up for with expenses at 9% under budget. Budgeted Expenses were inflated to a failsafe or *worst-case scenario*, so this was as to be expected. Budgeting as such appears to be the practical and prudent thing to do considering current economic circumstances. National inflation for example was 9.1% year over year for June, and IFAA Expenses inflated to a lesser degree at 7%

NET INCOME:

With Revenues slipping slightly and Expenses impacted by inflation, IFAA is currently operating at a loss of \$7K for the year. This was expected and consistent with the prior year loss at the time, but to a slightly greater degree. We anticipate a flood of Contributions to manifest in July as commitments turn over, though June was slightly less than expected. That said, with a shift to in person meetings post pandemic, July is likely to experience a greater flood than previous year and quite possibly eliminate the current deficit.

LIQUIDITY RESERVE:

From a liquidity perspective, Unrestricted Cash, or cash for Operating Expenses above our six months' Prudent Reserve, remained steady at 2.3 months. Liquid reserves greater than 2 months are rated "Excellent" so our Intergroup remains fiscally sound. With a flood of contributions expected in July, liquidity will inevitably improve.

Intercounty Fellowship of AA
Budget vs. Actuals: 2022 Annual Budget - FY22 P&L
January - June, 2022

	Jan 2022	Feb 2022	Mar 2022	Apr 2022	May 2022	Jun 2022	Total		
	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Budget	Over Under Budget
Revenue									
Bookstore Sales	\$ 3,460.08	\$ 4,105.56	\$ 5,178.59	\$ 4,741.20	\$ 3,895.21	\$ 5,382.80	\$ 26,763.44	\$ 27,010.02	\$ -246.58
Fellowship							0.00	550.02	-550.02
Contribution Box	30.00	63.00	40.00	29.00		120.00	282.00	0.00	282.00
Events						41.00	41.00	0.00	41.00
Marin Teleservice	1,500.00				2,000.00	2,100.00	5,600.00	0.00	5,600.00
Sobriety By The Bay	7,800.00						7,800.00	0.00	7,800.00
Total Fellowship	\$ 9,330.00	\$ 63.00	\$ 40.00	\$ 29.00	\$ 2,000.00	\$ 2,261.00	\$ 13,723.00	\$ 550.02	\$ 13,172.98
Group	\$ 27,721.34	\$ 13,692.76	\$ 9,664.93	\$ 13,307.86	\$ 12,766.13	\$ 12,300.67	\$ 89,453.69	\$ 95,750.04	\$ -6,296.35
Individual	\$ 7,130.66	\$ 5,524.00	\$ 5,639.07	\$ 8,148.00	\$ 5,740.00	\$ 6,238.60	\$ 38,420.33	\$ 52,050.00	\$ -13,629.67
Total Revenue	\$ 47,642.08	\$ 23,385.32	\$ 20,522.59	\$ 26,226.06	\$ 24,401.34	\$ 26,183.07	\$ 168,360.46	\$ 175,360.08	\$ -6,999.62
Cost of Goods Sold	\$ 2,821.83	\$ 3,003.93	\$ 3,920.27	\$ 3,921.60	\$ 3,452.84	\$ 4,123.84	\$ 21,244.31	\$ 22,275.00	\$ -1,030.69
Gross Profit	\$ 44,820.25	\$ 20,381.39	\$ 16,602.32	\$ 22,304.46	\$ 20,948.50	\$ 22,059.23	\$ 147,116.15	\$ 153,085.08	\$ -5,968.93
Expenditures									
Employee	\$ 16,962.01	\$ 16,015.46	\$ 17,577.45	\$ 18,025.11	\$ 18,025.11	\$ 18,114.94	\$ 104,720.08	\$ 108,480.00	\$ -3,759.92
Intergroup	\$ 37.29	\$ 146.45	\$ 210.15	\$ 580.19	\$ 920.99	\$ 284.93	\$ 2,180.00	\$ 5,980.20	\$ -3,800.20
Operational	\$ 5,378.10	\$ 1,626.89	\$ 9,770.15	\$ 6,153.67	\$ 5,623.66	\$ 5,965.93	\$ 34,518.40	\$ 41,564.58	\$ -7,046.18
General Administrative	\$ 5,601.00	\$ 5,500.00	\$ 260.00	\$ 1,905.33	\$ 310.36	\$ 4.86	\$ 13,581.55	\$ 13,982.52	\$ -400.97
Total Expenditures	\$ 27,978.40	\$ 23,288.80	\$ 27,817.75	\$ 26,664.30	\$ 24,880.12	\$ 24,370.66	\$ 155,000.03	\$ 170,007.30	\$ -15,007.27
Net Operating Revenue	\$ 16,841.85	\$ -2,907.41	\$ -11,215.43	\$ -4,359.84	\$ -3,931.62	\$ -2,311.43	\$ -7,883.88	\$ -16,922.22	\$ 9,038.34
Other Revenue	\$ 225.52	\$ 101.23	\$ 201.36	\$ 51.30	\$ 101.34	\$ 151.30	\$ 832.05	\$ 499.98	\$ 332.07
Other Expenses	\$ -33.05	\$ 0.00	\$ 28.20	\$ 0.00	\$ -52.44	\$ -24.37	\$ -81.66	\$ 0.00	\$ -81.66
Net Revenue	\$ 17,100.42	\$ -2,806.18	\$ -11,042.27	\$ -4,308.54	\$ -3,777.84	\$ -2,135.76	\$ -6,970.17	\$ -16,422.24	\$ 9,452.07

INTERCOUNTY FELLOWSHIP OF AA
BALANCE SHEET
as of June 30, 2022

	30-Jun-22	31-May-22	\$ Change	30-Jun-21	\$ Change
ASSETS					
Current Assets					
Cash					
Unrestricted Cash	\$59,501	\$60,441	(\$940)	\$49,202	\$10,299
Restricted Cash (Prudent Reserve)	\$157,933	\$157,933	\$0	\$163,123	(\$5,190)
Total Cash	\$217,434	\$218,374	(\$940)	\$212,325	\$5,110
Accounts Receivable	\$0	\$0	\$0	\$0	\$0
Inventory - Bookstore	\$13,632	\$14,187	(\$555)	\$15,474	(\$1,843)
Total Current Assets	\$231,066	\$232,562	(\$1,495)	\$227,799	\$3,267
Fixed Assets	\$0	\$0	\$0	\$0	\$0
Deposits	\$6,698	\$6,698	\$0	\$6,698	\$0
TOTAL ASSETS	\$237,764	\$239,259	(\$1,495)	\$234,497	\$3,267
LIABILITIES & NET ASSETS					
Liabilities					
Accounts Payable	\$0	\$0	\$0	\$1,027	(\$1,027)
Payroll Liabilities	\$3,227	\$2,658	\$568	\$2,700	\$527
Sales Tax Payable	\$352	\$280	\$72	\$241	\$111
Advanced Sales	\$0	\$0	\$0	\$0	\$0
Total Liabilities	\$3,579	\$2,939	\$640	\$3,968	(\$389)
Net Assets					
Net Assets, Beginning of Year	\$241,155	\$241,155	\$0	\$227,927	\$13,228
Net Surplus/(Deficit), YTD	(\$6,970)	(\$4,834)	(\$2,136)	\$2,602	(\$9,572)
Total Net Assets	\$234,185	\$236,321	(\$2,136)	\$230,529	\$3,656
TOTAL LIABILITIES & NET ASSETS	\$237,764	\$239,259	(\$1,495)	\$234,497	\$3,267

2) Are we attracting Intergroup Representatives (IGRs) from all A.A groups in San Francisco and Marin counties? Are we seeing true representation of our Fellowship? How do we get more IGRs from unrepresented or underrepresented groups?

Overwhelming agreement that IFAA could do better at attracting and retaining new IGRs and that there is not enough representation. General feeling was that while we are not going to get 100% representation of every group in SF and Marin Counties, the current percentage is too low and there is more we could do to increase representation so that our decisions better reflect the collective conscience of our local fellowship.

Ideas about why this is the case – and how we can improve – generally fell into five categories:

1) Engagement; 2) Accessibility; 3) Communication and Education; and 4) Outreach

1) ENGAGEMENT:

- The bequest created a lot of engagement because it required us to think and talk about the Traditions.
- Are we doing enough to keep the IGRs we currently have – are we engaging them enough now that the bequest is over?
- Our committees need more support from existing IGRs.
- “80-20 Rule: It’s an axiom in life that 80% of the work is done by 20% of the people.”
- **SOLUTIONS OFFERED:**
 - o More time during IG meetings for “What’s On Your Mind?”

2) ACCESSIBILITY

- There are serious geographic and financial barriers for participation by Marin members at in-person IG meetings.
 - o Bridge Toll is \$9 and gas prices are high.
 - o Drive from Novato to Sausalito is 1 hour, across the bridge is even longer.
 - o Marin Fellowship Intergroup (MFI) was created because IFAA was not equally serving the needs of the groups in Marin County.
- **SOLUTIONS OFFERED:**
 - o Zoom has really helped make our IG meetings accessible to more members.
 - o Desire to see a hybrid aspect for virtual participation should we return to in-person IG meetings.
 - o Travelling bookstore and more events in Marin.

3) COMMUNICATION AND EDUCATION

- Lack of education and clarity about what IG does for the local groups.
- Inconsistent messaging about IG.
- Groups use our services (i.e. schedule, bookstore) and send money but they don’t grasp everything IG does.
- Website redesign makes it difficult to find information on IG.

- IGRs need help with how to report back to their groups effectively.
- **SOLUTIONS OFFERED:**
 - o Create a clear communication piece about IG and include it in every communication to secretaries and treasurers, including emails to new groups being added to the schedule and 7th tradition contribution receipts.
 - o More on Intergroup's activities and services in The Buzz and The Point.
 - o Provide IGRs with a sample IGR report in writing after each IG meeting.
 - o More fun in-person events will create opportunities for education (but we will need a Fellowship Committee Chair).

4) OUTREACH

- More outreach is clearly needed.
- I've come to accept that fellow A.A. members don't want to participate in service outside the group level, especially Intergroup
- **SOLUTIONS OFFERED:**
 - o Survey unrepresented groups and ask why they don't have an IGR.
 - o Create an Outreach Committee that visits unrepresented groups.
 - o Create a "Call for Action" about IG representation on aasfmarin.org homepage, and in The Buzz and The Point.
 - o Each of us can include our service commitments during our shares at meetings – we make IG attractive by showing how it's a part of our recovery.
 - o Outgoing IGRs can try harder to find their replacements before rotating out.
 - o Bring back Roll Call so all of us can see who is and who is not in the room.
 - o Fun and clear messaging about IG service "Liaison to Intergroup", "A.A. Nerds!"